



# XL Bermuda Ltd

# **An AXA Group Company**

# Financial Condition Report ("FCR")

**December 31, 2019** 

forming part of the annual regulatory reporting package submitted to the Bermuda Monetary Authority ("BMA") by June 16 2020

#### **Declaration Statement**

To the best of our knowledge and belief, the financial condition report fairly represents the financial condition of XL Bermuda Ltd in all material respects.

**Patrick Tannock** 

**Chief Executive, Insurance** 

June 16 2020

Simon Argent

Chief Risk Officer - Bermuda

June 16 2020

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#### **A. Business and Performance**

This section provides particulars regarding the organizational structure, insurance business activities and financial performance.

#### A.1. Name of Insurer

XL Bermuda Ltd ("the Company")

#### A.2. Supervisors

	Insurance Supervisor	Group Supervisor
Name:	Bermuda Monetary Authority, BMA House, 43 Victoria Street, Hamilton HM 12 Bermuda	Autorité de contrôle prudentiel et de résolution 4 Place de Budapest CS 92459 75436 Paris Cedex 09
Jurisdiction:	Bermuda	France
Email Address:	insuranceinfo@bma.bm	Bibli@acpr.banque-france.fr
Phone Number:	+1-441-295-5278	+ (33) 01 49 95 40 00

Note: The Bermuda Monetary Authority "BMA" withdrew as Group Supervisor effective on December 11, 2018.

#### A.3. Approved Auditor

Organization:	PricewaterhouseCoopers Ltd. Washington House, 4th Floor, 16 Church Street, Hamilton, HM11 Bermuda
Name:	Damian Cooper
Jurisdiction:	Bermuda
Email Address:	damian.cooper@pwc.com
Phone Number:	+1-441-299-7685

#### A.4. Ownership Details

Owner Name	Ownership Percentage
EXEL Holdings Limited	100.00%

#### A.5. Group Structure

See Appendix 01 - AXA XL Structure Chart effective as of December 31st, 2019

# A.6. Insurance Business Written by Business Segment and by Geographical Region

The following tables summarize the Company's gross premiums written and net premiums written by line of business for the years ended December 31, 2019 and 2018:

	2019 GROSS PREMIUMS WRITTEN	2018 GROSS PREMIUMS WRITTEN
(U.S. dollars in thousands)		
	Total	Total
P&C Operations:		
Professional	\$ 3,063,997\$	2,460,238
Casualty	4,511,657	4,085,997
Property catastrophe	935,642	1,063,772
Property	4,782,123	4,242,802
Specialty	3,109,276	2,796,721
Other (Note 1)	1,720,008	1,444,056
Total P&C Operations	\$ 18,122,703\$	16,093,586
Life Operations (Note 2)	210,160	216,989
Total	18,332,863	16,310,575
	2019 NET PREMIUMS WRITTEN	2018 NET PREMIUMS WRITTEN
(U.S. dollars in thousands)	<b>PREMIUMS</b>	<b>PREMIUMS</b>
(U.S. dollars in thousands)  P&C Operations:	PREMIUMS WRITTEN	PREMIUMS WRITTEN
	\$ PREMIUMS WRITTEN	PREMIUMS WRITTEN
P&C Operations:	\$ PREMIUMS WRITTEN  Total	PREMIUMS WRITTEN  Total
P&C Operations: Professional	\$ Total  1,888,371 \$	PREMIUMS WRITTEN  Total  1,680,209
P&C Operations: Professional Casualty	\$ Total  1,888,371 \$ 2,874,512	Total  1,680,209 2,470,474
P&C Operations: Professional Casualty Property catastrophe	\$ Total  1,888,371 \$ 2,874,512 515,914	Total  1,680,209 2,470,474 695,132
P&C Operations: Professional Casualty Property catastrophe Property	\$ Total  1,888,371 \$ 2,874,512 515,914 3,337,113	Total  1,680,209 2,470,474 695,132 2,837,068
P&C Operations: Professional Casualty Property catastrophe Property Specialty	\$ Total  1,888,371 \$ 2,874,512 515,914 3,337,113 2,345,638	Total  1,680,209 2,470,474 695,132 2,837,068 2,136,455
P&C Operations: Professional Casualty Property catastrophe Property Specialty Other (Note 1)	Total  1,888,371 \$ 2,874,512 515,914 3,337,113 2,345,638 1,852,761	Total  1,680,209 2,470,474 695,132 2,837,068 2,136,455 1,260,243

#### Notes:

<sup>1.</sup> Other within the Insurance segment includes: surety, structured indemnity and certain other discontinued lines. Other within the Reinsurance segment includes: whole account contracts, credit and surety, accident and health and other lines. In addition, other has been represented for 2018 to include service fees to be consistent with the Company's presentation of premiums.

<sup>2.</sup> Life includes the Company's run-off Life operations.

The following table shows an analysis of the Company's net premiums written by geographical location of the subsidiary where the premium is written for the years ended December 31, 2019 and 2018:

(U.S. dollars i	n thousands)		2019	2018
P&C Opera	tions:			
	Bermuda	\$	4,555,337 \$	1,848,502
	United States		2,935,617	3,507,453
	Europe		4,512,783	4,925,744
	Other		810,572	797,882
	<b>Total P&amp;C Operations</b>	\$	12,814,309 \$	11,079,581
Life Operat	tions:			
	Bermuda		10,737	10,934
	Europe		425	429
	<b>Total Life Operations</b>	\$_	11,162 \$	11,363
		_	_	-
Total		\$	12,825,471 \$	11,090,944

#### A.7. Performance of Investments and Material Income and Expenses for the Reporting Period

#### A.7.1. Performance of Investments for the Reporting Period

The following table shows the fair market value of the fixed maturity portfolio (both quoted and unquoted) and the performance (i.e. returns calculated using mark to market valuation methodology) of those investments for the years ended December 31, 2019 and 2018:

		<b>Market Value</b>	Performance	<b>Market Value</b>	Performance
	(U.S. dollars in thousands)	2019	Year ended Dec 31 2019	2018	Year ended Dec 31 2018
			%		%
(1)	U.S. Government				
	(a) U.S. Government Federal	3,576,801	1.78%	2,865,827	2.76%
	(b) U.S. Government Agency - mortgage-backed securities	6,609,931	2.54%	5,249,764	3.49%
	(c) U.S. Government Agency - other	44,519	1.85%	108,552	2.96%
(2)	Non-U.S. Government	6,208,682	1.49%	5,172,223	2.42%
(3)	States, Municipalities, and Political Subdivision	681,799	1.98%	1,391,574	3.72%
(4)	Corporate Securities	-	-	-	-
	(a) U.S. Government-backed Corporate	-	-	-	-
	(b) Non-U.S. Government-backed Corporate	175,575	-	-	-
	(c) FDIC Guaranteed Corporate	-	-	-	-
	(d) Other Corporate	18,686,928	2.1%	13,743,887	3.19%
(5)	Asset-backed Securities	1,954,901	1.52%	1,640,220	3.24%
(6)	Mortgage-backed Securities	-	-	-	-
	(a) Residential Subprime	9,863	2.94%	14,737	4.1%
	(b) Residential Non-subprime	17,466	5.01%	58,084	4.65%
	(c) Commercial	309,964	2.57%	1,449,881	3.51%
(7)	Mutual Funds	718,428	-	-	-
(8)	Bank Loans	297,081	4.58%	-	-
(9)	Catastrophe Bonds and Insurance-Linked Securities			30,717	6.50%
	TOTAL PORTFOLIO	\$ 39,340,669		31,725,466	

#### A.7.2. Material Income and Expenses for the Reporting Period

The Company's main revenue is premiums and its major expenses arise from claims losses. For the years ended December 31, 2019 and 2018, the Company realized a P&C combined ratio of 107.0% and 116.9 % which includes natural catastrophe ("Nat Cats") pre-tax losses net of reinsurance and reinstatement premiums of \$1,144.8 million and \$1,359.6 million or 9.8 and 12.8 loss ratio points, respectively.

The Company also realized favorable net prior year development ("PYD") on losses of \$121.6 million and unfavorable development of \$114.5 million during the years ended December 31, 2019 and 2018, respectively. The combined ratio, excluding the impact of the Nat Cats and PYD, was 98.3% and 103.1% for the years ended December 31, 2019 and 2018 respectively.

Certain reclassifications have been made to prior year consolidated financial statement amounts to conform to the current year presentation on an IFRS accounting basis. Until December 31, 2018, XLB prepared its consolidated financial statements in accordance with rules prescribed or permitted by accounting principles generally accepted in the United States of America ("US GAAP").

(U.S. dollars in thousands)	2019	2018
Pre-Tax Expense Type		
Net losses and loss expenses incurred - P&C operations	8,406,679	8,328,863
Claims and policy benefits - run-off Life operations	63,820	54,857
Acquisition costs	2,859,173	2,785,848
Operating expenses	2,049,314	1,827,864
Amortization of Intangible Assets	<del>_</del>	189,550
Other	82,363	57,316
TOTAL	<del>\$ 13,461,349 \$</del>	13,244,298

#### **A.8.** Other Material Information

On September 12, 2018, XL Group Ltd (the "XL Group") completed its merger with Camelot Holdings Ltd. ("Merger Sub"), a wholly owned subsidiary of AXA SA ("AXA"). Pursuant to the Agreement and Plan of Merger, dated as of March 5, 2018, by and among XL Group, Merger Sub and AXA (the "Merger Agreement"), and the statutory merger agreement required in accordance with Section 105 of the Bermuda Companies Act 1981, as amended (the "Companies Act"), by and among XL Group, Merger Sub and AXA, dated as of September 12, 2018, Merger Sub merged with and into XL Group in accordance with the Companies Act (the "Merger"), with XL Group continuing as the surviving corporation and as a direct wholly-owned subsidiary of AXA.

Following the Merger, the BMA withdrew as the Group Supervisor of XL Group and its consolidated subsidiaries, including the Company, and the Company ceased to be the designated insurer in respect of the XL Group.

For the years ended December 31, 2018 and 2019, the Company has calculated its ECR using the BSCR standard formula.

#### **Integration Related Activities**

From September 12, 2018 through December 31, 2019 (and continuing into 2020), following the completion of the Merger, XL Group and its consolidated subsidiaries, including the Company now referred to as the 'AXA XL Division' or 'AXA XL', have been undertaking activities in connection with the integration into the AXA Group, these activities have included changes to senior executives of the AXA XL Division of the AXA Group.

In 2019 these activities included the transfer to of the legal entities associated with AXA Corporate Solutions ("ACS"), AXA Art ("ART") and AXA Matrix Risk Consultants ("Matrix") to the Company or its subsidiaries. Each of ACS, ART and Matrix were business units of AXA prior to its acquisition of XL Group. ACS provided insurance solutions for businesses. ART provided insurance for artworks, collectibles, high value goods and properties for private clients. Matrix provided risk management and consulting services. These businesses were integrated into operations of the Company and its subsidiaries in 2019.

Effective September 26, 2019, AXA Matrix Risk Consultants SA, the primary operating company of Matrix, became a subsidiary of XL Insurance (UK) Holdings Limited (99.9%), an indirect, wholly owned subsidiary of the Company.

On December 31, 2019, AXA Corporate Solutions Assurance, the main operating company of ACS, merged into XL Insurance Company SE, an indirect, wholly owned subsidiary of the Company ("XLICSE"), with XLISE as the surviving company in the merger. In addition, on December 31, 2019, AXA Art Vericherung AG, the main operating company of ART, merged into XLICSE, with XLICSE as the surviving company in the merger. These mergers were approved by the relevant regulatory authorities including the Central Bank of Ireland and the Irish High Court. XLICSE is a wholly owned subsidiary within AXA XL, providing insurance within Europe and Asia and operating through an international network of branches, subsidiaries and third-party partners. XLICSE assumed the entire business of ACS and AXA Art and became the insurer or reinsurer of each policy previously underwritten.

Please refer to Section A.5. Group structure which shows the revised structure.

In addition, AXA US Holdings Inc was transferred to XL Reinsurance America, Inc., an indirect, wholly owned subsidiary of the Company. AXA US Holdings Inc is the holding company for Maestro Health, a health business of AXA Group, and insurance companies supporting ACS and ART business in the United States of America as well as for AXA Liability Managers, as a division of AXA Group.

On September 12, 2018, in connection with the consummation of the Merger, XL Group notified the New York Stock Exchange (the "NYSE") of the completion of the Merger and requested that trading in the Company Shares be withdrawn from listing on the NYSE. As a result of the Merger, XL Group's results were now being reported to its new ultimate parent AXA, which prepares its financial statements using International Financial Reporting Standards ("IFRS").

#### **Other Material Activities**

On October 19, 2019, Catlin Insurance Company Ltd, a wholly owned, indirect subsidiary of the Company ("CICL"), redeemed in full all \$533,365,000 of its non-cumulative perpetual preferred shares ("Preference Share Redemption").

Up to December 31, 2018 the Company's Financial Condition Report and financial statements were prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). Effective January 1, 2019, the Company will be preparing its financial statements using IFRS principles. The Company has taken all necessary steps to ensure the accuracy of the conversion and also to ensure that sufficient controls and procedures are in place to report under IFRS from the 2019 year-end going forward.

Effective, December 31, 2019, CICL, a Bermuda exempted company registered as a Class 3A insurer under the Insurance Act 1978, as amended and its related regulations (the "Insurance Act") and Green Holdings Limited merged with and into the Company, with the Company being the surviving company of the merger in accordance with Section 104H of the Companies Act. The merger was given a "no objection" by the BMA.

For the year ended December 31, 2019, there is no other material information regarding business and performance required to be disclosed for purposes of this Financial Condition Report.

#### **B.** Governance Structure

This section provides particulars of corporate governance, risk management and solvency self-assessment frameworks.

#### **B.1. Board and Senior Executive**

# **B.1.1** Structure of the Board and senior executive, roles, responsibilities and segregation of responsibilities

#### **Directors**

The Board of Directors of the Company (the "Board") oversees the effective management of the Company's business and affairs and is responsible for the maintenance of an effective corporate governance framework. The Board is elected annually and as at December 31,2019, consisted of the following five directors, each of whom, with the exception of William Pollett, is a senior executive of the Company, the AXA XL Division or another member of the AXA Group.

Directors
Gregory Hendrick*
Doina Palici-Chehab
Antimo Perretta
William Pollett
Stephen Robb**

<sup>\*</sup>Gregory Hendrick resigned effective February 20, 2020 in connection with his resignation as Chief Executive Officer of AXA XL. Scott Gunter was appointed as a director effective February 21, 2020.

#### **Executive Committee**

The Board has established a committee of senior executives of the Company representing key functions (e.g., insurance, reinsurance, legal, compliance and regulatory affairs, risk management, finance, and human resources) (the 'Executive Committee'). The Executive Committee assists the Board with its oversight responsibilities by its reporting to the Board on the Company's business activities. The Executive Committee also makes recommendations to the Board regarding, and are responsible for, the execution of the Company's strategic plans and objectives. The Executive Committee is responsible for the respective functions which they head and for ensuring the necessary resources, systems and controls required for the effective execution of the roles and responsibilities of those functions.

<sup>\*\*</sup> Stephen Robb resigned effective December 31, 2019 in connection with his departure from AXA XL. Charles Cooper was appointed as a director effective January 1, 2020.

#### **Executive Committee Members**

Patrick Tannock - Chief Executive, Bermuda Insurance

Jonathan Gale - Chief Executive, Bermuda Reinsurance\*

C. Stanley Lee - Head of Finance, Bermuda Insurance\*\*

Claudette Hodgson - Head of Finance, Bermuda Reinsurance

Simon Argent - Chief Risk Officer, Bermuda and Head of Financial Risk Management

Leila Madeiros - Head of Compliance & Regulatory Affairs-Bermuda

Carla Whitehurst - Secretary of XL Bermuda Ltd and Associate General Counsel, Insurance and Reinsurance

Mandy White, Head of Human Resources, Bermuda

Mark Twite, Head of Reinsurance Finance, Strategic Business Finance and Planning

#### **B.1.2 Executive/Employee Compensation**

#### **Director Compensation**

With the exception of William Pollett, Directors of the company are not separately compensated for their Board roles.

#### **Executive Compensation**

The Company has a Remuneration Policy in place, the purpose of which is to outline how the Company ensures that the setting of remuneration is appropriate and transparent and promotes sound and effective risk management within approved risk tolerance limits.

The balance of fixed and variable compensation is consistent with competitive market practice in the insurance industry, while permitting the Company to operate fully flexible variable compensation policies. Variable pay for colleagues in independent control functions is not aligned with the performance of the businesses they oversee and is designed to avoid conflicts of interest while appropriately balancing risk and reward.

An overview of the arrangements that are in place are as follows:

- Fixed Remuneration The Company considers multiple factors including an individual's role and responsibilities, performance, experience, expertise and peer market compensation information in setting target levels of base compensation.
- Variable Remuneration Individual bonus awards are determined based on performance reviews of
  individual and overall performance and are fully discretionary, allowing for full flexibility to award no
  variable remuneration if warranted. Staff have a bonus target amount expressed as a percentage of
  base pay.
- Long-Term Incentive Plan Long-term incentive awards are reserved for those who perform at a high level, recognize the recipient's anticipated future contributions, and take relative and absolute

<sup>\*</sup>Jonathan Gale resigned as Chief Executive, Bermuda Reinsurance and as a member of the Executive Committee effective December 31, 2019. Paul Simons was appointed as Chief Executive, Bermuda Reinsurance and as a member of the Executive Committee, effective January 1, 2020.

<sup>\*\*</sup>C. Stanley Lee resigned as Head of Finance, Bermuda Insurance and as a member of the Executive Committee effective December 31, 2019. Karen Gonsalves was appointed as Head of Finance, Bermuda and as a member of the Executive Committee effective January 1, 2020.

performance, individual potential and unique skills into consideration. Grants of long-term incentives are based on sustained individual performance and criticality of skills.

The Company's remuneration program is designed to ensure strong alignment between executive pay and Company and individual performance by including both short-term and long-term incentives that motivate executives to achieve our near-term goals and longer-term strategic objectives. The design of these programs is guided by the following principles:

- Consider multiple factors in setting target levels of compensation, including an executive's role and responsibilities, performance, experience, expertise and competitor compensation information
- Allocate total compensation among annual base salary, annual cash incentive and long-term incentive awards so that it is heavily weighted towards performance-based pay
- Enable the attraction and retention of high caliber executive talent who will develop and successfully implement our business strategy
- Include qualitative components and strong governance practices that mitigate risk and drive appropriate behaviors

# **B.1.3.** Pension or Early Retirement Schemes for Members, Board and Senior Employees

The Company's remuneration program does not include any supplementary pension or early retirement schemes for its non-Executive Directors or its senior executives.

# **B.1.4.** Shareholder Controllers, Persons who Exercise Significant Influence, the Board or Senior Executive Material Transactions

Effective, December 31, 2019, CICL, a Bermuda exempted company registered as a Class 3A insurer under the Insurance Act 1978, as amended and its related regulations (the "Insurance Act") and Green Holdings Limited merged with and into the Company, with the Company being the surviving company of the merger in accordance with Section 104H of the Companies Act. The merger was given a "no objection" by the BMA.

In connection with the Preference Share Redemption and the integration of ACS, ART and Matrix into the operations of the Company, the Company received capital contributions from EXEL Holdings Limited, the Company's direct and sole shareholder, of cash and shares of legal entities. No additional shares were issued to EXEL in connection with those capital contributions.

Other than dividends paid to the Company's shareholder during 2019, the Company is not aware of any other material transactions required to be disclosed for purposes of this financial condition report.

#### **B.2. Fitness and Propriety Requirements**

#### **B.2.1.** Fit and Proper Process in Assessing the Board and Senior Executive

AXA XL recognizes that the legal entities within AXA XL that engage in (re)insurance business, such as the Company, benefit from the fit and proper processes that are in place at the AXA XL Division level. However, these entities also have a responsibility to ensure that they have adequate risk management processes in place and are therefore expected to implement fit and proper processes that meet the standards set out in this Fit and Proper Policy in a proportionate manner and in accordance with applicable law or regulation.

#### **Board of Directors: Fit and Proper Assessment**

The process for assessing the skills and characteristics for new board candidates, and for the Board as a whole on an annual basis, will include consideration of the following criteria:

- personal qualities and characteristics, including business judgement, integrity, high standards of ethical conduct and distinction in their chosen fields of endeavors;
- diversity of viewpoints, skills, experience, background, orientations and other demographics in the context of the needs of the Board; and
- Such other attributes and external factors deemed appropriate.

#### **Executive: Fit and Proper Assessment**

The fit and proper assessment, of a person shall include:

- an assessment of that person's professional and formal qualification, knowledge and relevant experience
  within the insurance sector, other financial sectors or other business and shall consider the respective
  duties allocated to that person and, where relevant, the insurance, financial, accounting, actuarial and
  management skills of the person
- an assessment of that person's honesty and financial soundness based on evidence regarding their character, personal behavior and business conduct including any criminal, financial and supervisory aspects relevant for the purposes of the assessment.

Additionally, the Company maintains a standard recruitment process to assist in the assessment of whether candidates for executive positions are fit and proper. The recruitment process includes:

- i. ensuring that job specifications adequately reflect the position being recruited and appropriately identifies the necessary skills and qualifications required for the position,
- ii. contacting local recruitment agencies/executive search firms and establishing broad and informal panels of agencies for particular areas of expertise to ensure that the most appropriate matching can take place, and
- iii. undertaking, on an outsourced basis, a series of checks in relation to the candidate after the offer has been communicated to them and the satisfactory completion of detailed relevant background checks.

### **B.2.2. Board and Senior Executives' Professional Qualifications, Skills, and Expertise**

#### **Board of Directors:**

Effective April 26, 2019 the following persons were appointed as the Directors of the Company:

#### **Directors**

Gregory Hendrick Doina Palici-Chehab Antimo Perretta William Pollett Stephen Robb

• Gregory Hendrick\*: Gregory S. Hendrick was appointed as Chief Executive Officer of AXA XL Division effective on September 12, 2018. Prior to this, Mr. Hendrick served as the President and Chief Operating Officer of XL Group Ltd from February 28, 2018 until September 12, 2018. Mr. Hendrick served as President of P&C Operations from January 1, 2017 until February 29, 2018. Mr. Hendrick served as Executive Vice President and Chief Executive of Reinsurance Operations from May 2015 to January 2017. From January 2012 to May 2015, Mr. Hendrick served as Executive Vice President and Chief Executive of Insurance Operations. From October 2010 to January 2012, Mr. Hendrick served as Executive Vice President, Strategic Growth. From 2004 to October 2010, Mr. Hendrick served as President and Chief Underwriting Officer of XL Re Ltd. Previously, he served as head of U.S. Property Treaty underwriting at XL Re Ltd and Vice President responsible for U.S. Property Underwriting for

- XL Mid Ocean Reinsurance Ltd. Prior to joining XL, Mr. Hendrick was Assistant Vice President of Treaty Underwriting for the Winterthur Reinsurance Corporation of America.
- Doina Palici-Chehab: Mrs. Doina Palici-Chehab is a graduate of the University of Bucharest (Romania) (Magister Artium) and of the Deutsche Versicherungsakademie of Munich (Germany) (Degree in insurance management (Versicherungsbetriebswirt (DVA)). From 1980 to 1983, she was a teacher for foreign languages in Romania. From 1983 to 1990, she was subject Matter Expert in AGF (now Allianz) in Cologne (Germany). In 1990, she joined the AXA Group as Reinsurance Director of AXA Germany (Germany). In 2000, she became head of Group Reinsurance of AXA Global P&C in Paris (France). From 2010 to March 2013, she was Chief Executive Officer of AXA Business Services in Bangalore (India). From April 2013 to December 2016, she was Chief Executive Officer of AXA Insurance Singapore (Singapore) and from July 2016 to December 2016, Chief Executive Officer of AXA Life Insurance Singapore. From January 1, 2017 to June 30, 2017, Mrs. Palici-Chehab was Chief Executive Officer of AXA Insurance Pte Ltd (Singapore) (new entity further to the merger of the two entities in Singapore). From July 1, 2017 to March 2018, she served as interim Chief Executive Officer of AXA Asia. From April 1, 2018 to December 31, 2019, she was the Executive Chairman of AXA Corporate Solutions and AXA ART; and she assumed the role of Chief Integration Officer following the acquisition of the XL Group. As from April 1, 2018, she has been Executive Chairman of AXA Matrix Risks Consultants. Since 1 January 2020, Mrs. Doina Palici-Chehab has served on the board of AXA Konzern (Germany). Since February 2020, she assumed the role of Senior Advisor. Since April 2012, Mrs. Doina Palici-Chehab has been the employee shareholder representative to the AXA Board of Directors.
- Antimo Perretta: Mr. Antimo Perretta is a federally certified insurance specialist, expert in pensions, and graduate of the Executive MBA program of University of Zurich. He has more than thirty years of experience in the insurance industry. He joined AXA Winterthur in 2007 as Head of Group Life and was, from 2008 to 2013, Head of Distribution. From 2014 to December 2017, Mr. Antimo Perretta was Chief Executive Officer of AXA Winterthur (Switzerland). As of December 1, 2017, Mr. Antimo Perretta was appointed Chief Executive Officer Europe (excluding France) and joined the Management Committee of AXA Group. Mr. Antimo Perretta is represented in several Boards of Directors within the AXA Group. As Chairman of AXA Belgium, AXA Germany, AXA Italy, AXA Spain and AXA Switzerland; as Director of AXA UK/Ireland and XL Bermuda Ltd.
- William Pollett: In addition to serving as an independent Director of AXA XL, Mr. William Pollett currently serves as a non-executive director of White Rock Bermuda, a segregated accounts company wholly-owned by AON, as a non-executive director of Sutter Re Ltd, a Special Purpose Insurer sponsored by the California Earthquake Authority, as a non-executive director of Pearl Island Ltd, a local marketing company, and as the Treasurer of Council Partners Endowment Trust, a registered charity. He served as the Interim Chief Financial Officer of Oceanview Insurance Ltd, a newly formed Life Reinsurance Company in Bermuda, from December 2018 to September 2019. Until August 2015 Mr. Pollett was Chief Executive Officer of Blue Capital. Under his leadership, the company raised nearly one billion dollars of capital in various private and public investment vehicles, investing primarily in catastrophe reinsurance products, including leading the initial public offering in 2012 of Blue Capital Global Reinsurance Holdings Ltd on the London Stock Exchange and Blue Capital Reinsurance Holdings Ltd in 2013 on the New York Stock Exchange, Mr. Pollett concurrently acted as Chief Executive Officer and a Director of BCRH, President, Chief Executive Officer of Blue Water Re, a licensed reinsurance company, and Blue Capital Management Ltd., a registered investment advisor, as well as Chief Corporate Development and Strategy Officer and Treasurer of Montpelier Reinsurance Holdings Ltd. (NYSE: MRH). William resigned from all positions at Blue Capital and Montpelier following its acquisition by Endurance Specialty Holdings Ltd. Mr. Pollett was Chief Financial Officer of SELLAS, a Bermuda domiciled life sciences company, from September 2016 to March 2018. Prior to joining Montpelier in 2006, William was with the ACE Group (now Chubb) for five years, initially as Chief Financial Officer of ACE Tempest Re and then as Senior Vice President of ACE Limited. Prior to the ACE Group, Mr. Pollett worked for the OIL Group of Companies for seven years, latterly as Treasurer and, prior to that, was an auditor with Coopers & Lybrand in London and Bermuda for five years. He holds a Bachelor of Commerce (Honours) degree from Edinburgh University, and is a Chartered Accountant, a Chartered Financial Analyst and a Member of the Institute of Directors.

- Stephen Robb\*\*: Mr. Stephen Robb was appointed Executive Vice President, Chief Financial Officer of XL Group Ltd in May 2017. He previously served as Senior Vice President, Group Controller from November 2010 to May 2017, and has served as Chief Accounting Officer since April 2015. Prior to serving as Controller, Mr. Robb held various progressively senior leadership positions since joining the Company in 2004. These included responsibility for the direction of the Company's corporate finance and policy function, global treasury functions, budgeting and planning, global regulation, financial close, reporting and control and other key finance functions. Before joining the Company, he served as Senior Manager, Insurance Industry Group Leader in the insurance practice of PricewaterhouseCoopers.
- Charles Cooper: Mr. Charles Cooper is Chief Executive of AXA XL's Global Reinsurance operations and is a member of XL Group Ltd.'s Leadership Team. Prior to January 1, 2017, he was Chief Executive of Bermuda Reinsurance for XL Catlin. Mr. Cooper has more than 20 years of experience in the industry. He began his career with AIG and Zurich North America in New York, writing International Primary Casualty business. He transitioned to reinsurance when he joined XL Reinsurance America, Inc. in Stamford, Connecticut, in 2000 as an Assistant Vice President and Corporate Planning Analyst. In 2005, he transferred to the Bermuda office where he was Senior Vice President & Underwriter for XL Re Ltd with responsibility for property catastrophe and specialty accounts business. In 2010, Mr. Cooper assumed the role of President and Chief Underwriting officer of XL Re Ltd.
- C. Scott Gunter: Mr. Scott Gunter is Chief Executive Officer at AXA XL, the property and casualty (P&C) and specialty risk division of AXA. He sits on AXA's Management Committee, reporting to Thomas Buberl, CEO of AXA. Mr. Gunter has over 30 years of insurance industry experience. He joined Chubb in 1986 as an underwriting trainee and progressively advanced through this company holding senior positions including Senior Vice President and Chief Underwriting Officer of Chubb Commercial Insurance. In 2017, Mr. Gunter was appointed Senior Vice President, Chubb Group and Division President, Chubb Commercial Insurance North America. Mr. Gunter has an Honors Bachelor of Administration degree from Wilfrid Laurier University (Ontario, Canada) and an executive management certificate from Queen's University.

\*Gregory Hendrick resigned effective February 20, 2020 in connection with his resignation as Chief Executive Officer of AXA XL. Scott Gunter was appointed as a director effective February 21, 2020.

\*\*Stephen Robb resigned from the Board effective December 31, 2019 in connection with his departure from AXA XL. Charles Cooper was appointed to the Board effective January 1, 2020.

#### **Senior Executives:**

- Patrick Tannock: Mr. Patrick Tannock is Chief Executive, Bermuda Insurance, a part of AXA XL's
  Managing Director team and has over 30 years of experience in the international insurance and
  reinsurance industry. Prior to his current position he served as EVP of ACE Bermuda, as well as CUO
  and Director of the CODA and also held executive brokerage positions with Marsh & McLennan prior
  to this. Mr. Tannock holds a Bachelor of Science in Business Administration with a double major in
  Insurance and Finance from the University of Hartford.
- Jonathan Gale\*: Mr. Jonathan Gale is Chief Executive, Bermuda Reinsurance. When the then XL Group acquired the Catlin Group in July 2015, Mr. Gale was installed as Chief Executive, Reinsurance London and Joint Active Underwriter of Syndicate 2003, the largest Syndicate at Lloyd's. During his career he worked in the US broker market and spent almost five years in the Bermuda market running Catlin's nascent Bermudian underwriting business from 2003 to 2008. The majority of his career has been in the Lloyd's market having started in the London and Lloyd's market in 1987 specializing in US medical malpractice and in particular reinsurance of PIAA companies and specialist Risk Retention Groups.
- C. Stanley Lee\*\*: Mr. Stanley, Lee is the Head of Finance, Bermuda Insurance and has over 25 years of
  experience in the (Re)insurance industries working in senior financial roles for Odyssey Re and AXA
  XL. Prior to this he had over 11 years at PricewaterhouseCoopers Bermuda, which included audits on
  international insurance companies. Mr. Lee holds a Bachelor of Commerce (Accounting) from Mount
  Allison University and is a certified member of the Chartered Professional Accountants of Bermuda.

- Claudette Hodgson: Ms. Claudette Hodgson is Head of Finance, Bermuda Reinsurance and has 15 years of experience working in the (Re) Insurance industry. Prior to joining AXAL XL, she was Financial Controller for Catlin Insurance Company Ltd. Prior to joining Catlin Insurance Company Ltd, Claudette worked at ACE Bermuda. Ms. Hodgson is a Certified Public Accountant and qualified from PricewaterhouseCoopers in 2003. She holds a Bachelor of Commerce from Dalhousie University and is a member of the Institute of Chartered Accountants Bermuda.
- Kim Wilkerson: Ms. Kim Wilkerson is Head of Insurance Claims, Bermuda and has more than 30 years
  of experience in the insurance industry, including 15 years in the brokerage area. In addition to
  holding the Chartered Property & Casualty Underwriters (CPCU) designation, Ms. Wilkerson is
  admitted as a Barrister & Attorney in England & Wales and Bermuda and is an Associate of the
  Chartered Institute of Arbitrators. Ms. Wilkerson has worked in both Bermuda and London where she
  provided legal services for Lloyd's syndicates.
- Stephen Smith: Mr. Smith is Head of Reinsurance Claims, Bermuda and has in excess of 30 years' experience working in the (Re)insurance industry, of which the last 23 have been with AXA XL. He joined AXA XL in January 1994 and has held progressively senior roles with the Company. Prior to joining AXA XL, Mr. Smith was the Claims Manager for Johnson & Higgins (now Marsh IAS Management Services) where he, along with a small team, managed the claims activities for in excess of 100 captive companies. For two years prior to departing J&H. Mr. Smith also managed the claims run-off of five NY Insurance Exchange syndicates.
- Mandy White: Ms. White is Human Resources Business Partner, Bermuda. Prior to assuming her role
  at AXA XL she held the position of Senior Vice President, Human Resources for Tokio Millennium Re
  Ltd. Ms. White has over 20 years of Human Resource Experience. She holds a Senior Professional
  Human Resources (SPHR) designation from the HR Certification Institute and a M.A. Human
  Resources Development and Business Management from Webster University.
- Mark Twite: In December 2019 Mr. Mark Twite was appointed Head of Strategic Business Finance for the AXA XL Division, covering the thirty UW units within the Insurance and Reinsurance Segments, while maintaining his role as Head of Assumed Reinsurance Finance. In January 2017 Mr. Twite was appointed as Head of Assumed Reinsurance Finance covering all the regions within the Reinsurance Segment. Prior to this appointment Mr. Twite undertook a number of roles within the AXA XL Group. In December 2015 Mr. Twite was appointed Chief Financial Officer of Catlin Insurance Company Ltd while continuing to hold his previous roles. In November 2014 Mr. Twite was appointed President of XL Life Ltd while continuing to hold his Chief Financial officer roles within XL Re Ltd and XL Re America Inc. In June 2013 Mr. Twite was appointed Chief Financial Officer of XL Re America Inc., while continuing to undertake the role of Chief Financial Officer of XL Re Ltd. From 2009 to June 2013 Mr. Twite was responsible for the financial operations of both XL Re Latin America and XL Re Ltd holding a Financial Officer role for both entities. Prior to 2009, he was the Financial Controller of XL Re Ltd. Prior to joining XL; Mr. Twite was the Financial Controller of Liberty Syndicates (the Lloyd's of London operation of the Liberty Mutual Group). Mr. Twite is a fellow of the Institute of Chartered accountants in England and Wales and qualified from Deloitte & Touche in 1998 while working in their London Insurance practice. Mr. Twite holds a B.S. in Economics from the London School of Economics (LSE). He has 27 years of experience working in the (Re)Insurance industry, including over 15 years with AXA XL.
- Karen Gonsalves: Effective January 1, 2020, Karen Gonsalves was appointed as Head of Finance, Bermuda Insurance and as a member of the Executive Committee. Ms. Gonsalves has 20 years of experience in the (Re)insurance industry, with 4 years at AXIS Specialty Limited in Corporate Finance, and the remainder with AXA XL. Since joining the Company, Ms. Gonsalves has held progressively senior roles in the organization, primarily within Corporate Finance. Prior to joining AXA XL, Ms. Gonsalves worked at PricewaterhouseCoopers Bermuda. Ms. Gonsalves holds a Bachelor of Science in Business Administration from Bryant College and is a certified member of the Chartered Professional Accountants of Bermuda. Ms. Gonsalves has been an active member on the Scholarship Committee of the Association of Bermuda International Companies (ABIC), and has volunteered at Mirrors, a local charity for disadvantaged youth.

- Carla Whitehurst: Ms. Carla Whitehurst is an attorney licensed to practice law in Bermuda, Maryland, and Jamaica. She has over 19 years of experience as in-house counsel at (re)insurance companies in Bermuda. She currently is SVP, Head of Legal, Insurance and Reinsurance at AXA XL Bermuda offices, having been with the company since 2015. Prior to that she was at Markel Bermuda Ltd for 10 years as VP Senior Legal Counsel, and before that she worked at Oil Insurance Limited and also at Commercial Risk Reinsurance. Her broad experience ranges from insurance and reinsurance law, claims supervision, corporate board administration, to general company law. She has also been active in a number of local Bermuda initiatives for the youth, including serving on the Board of Trustees of the Bermuda Foundation for Insurance Studies and providing reading Mentorship for YouthNet as well as The Reading Clinic. Ms. Whitehurst holds a Bachelor of Science degree in Chemistry from Howard University in Washington DC, and a Juris Doctorate degree from the University of Maryland School of Law, Maryland.
- Paul Simons: Paul Simons has 30 years of experience in the reinsurance industry and is currently Chief Executive Officer, Reinsurance of XL Bermuda Ltd, and Head of Property, Global Markets, AXA XL. He is responsible for the day to day running of the Bermuda reinsurance operation, and for the property underwriting of Global Markets. Paul joined the reinsurance industry in 1993 with Mid Ocean Re and has held progressively senior underwriting roles within XL, XL Catlin, and AXA XL. His product focus has been US property underwriting with specific emphasis on catastrophe business. Responsibilities include all underwriting related functions, including strategy, budgeting, catastrophe management, retro buying, client/brokers relationships and marketing. He has also been active in many local education initiatives, including serving as immediate Past President and Chairman of the Board of Trustees of the Bermuda Foundation for Insurance Studies. Mr. Simons holds a Bachelor of Science degree in Management from Howard University in Washington DC.\*
- Leila Madeiros: Ms. Leila Madeiros is Head of Compliance and Regulatory Affairs-Bermuda. She joined AXA XL in April 2018. She has more than 30 years of experience in the (re)insurance industry. Prior to joining AXA XL, Ms. Madeiros was the Senior Vice President, Deputy Director and Corporate Secretary of the Association of Bermuda Insurers and Reinsurers (ABIR). She also served on the staff of the Bermuda Monetary Authority (BMA) as the Deputy Director of Policy, Research and Communications directing the formulation and dissemination of appropriate policies, strategies and information for the BMA. Madeiros also served in various capacities as a Bermuda insurance regulator with the Registrar of Companies Department (prior to 2002, the agency charged with insurance supervision). Ms. Madeiros developed her insurance expertise working at Heddington Insurance Limited in Hamilton and London before becoming an insurance regulator.
- Simon Argent: Mr. Simon Argent is Chief Risk Officer Bermuda and Head of Financial Risk Management. Prior to that he held the position of Senior Vice President, Head of Credit Risk Management for XL Catlin. He joined XL in 2004 and has 30+ years of insurance/reinsurance industry experience. Before joining XL, Mr. Argent spent 12 years in senior risk management, underwriting and account executive positions with Kingsway Financial Services and General Reinsurance. Prior to this he held underwriting positions with Progressive Casualty Insurance and Safeco Insurance. Mr. Argent is a Chartered Financial Analyst and holds an MBA from the Schulich School of Business in Toronto along with professional designations from the Insurance Institutes of Canada and America.

#### **B.3. Risk Management and Solvency Self-Assessment**

<sup>\*</sup>Jonathan Gale resigned as Chief Executive, Reinsurance effective December 31, 2019. Paul Simons was appointed as Chief Executive, Reinsurance effective January 1, 2020.

<sup>\*\*</sup>C. Stanley Lee resigned as Head of Finance, Bermuda Insurance effective December 31, 2019. Karen Gonsalves was appointed as Head of Finance, Bermuda effective January 1, 2020.

# **B.3.1.** Risk Management Process and Procedures to Effectively Identify, Measure, Manage and Report on Risk Exposures

The Company faces strategic, financial and operational risks related to, among others: underwriting activities, financial reporting, changing macroeconomic conditions, investment, reserving, changes in laws or regulations, information systems, business interruption and fraud. An enterprise view of risk is required to identify and manage the consequences of these common risks and risk drivers on the Company's profitability, capital strength and liquidity. This is managed by the Risk Management ("RM") function, an integrated part of all business processes, who define and deploy the Risk Management Framework ("RMF").

The Company RMF is reviewed and approved by the Board, at least annually. The RMF would be reviewed more regularly if the Company was subject to a major change in regulatory requirements, strategy or organizational structure. The aim of the RMF is to:

- Support business objectives and strategy;
- Provide management information to facilitate the identification and understanding of material risks including related mitigants;
- Contribute to the Company's overall internal control framework by helping to manage the inherent complexity within the business;
- Support regulatory risk management requirements.

The Board meets regularly and oversees the implementation and embedding of the RMF and monitoring of Company performance against risk appetite. The Board also has responsibility for capital monitoring. The Board ensures that material and emerging risks are identified and reported and that appropriate arrangements are in place to manage and mitigate those risks effectively. The Company's stress testing framework and outputs are reviewed by the Board and support understanding of the risk profile.

The AXA XL Division and the Company are required by AXA Group to comply with AXA Group policies and standards. The key changes that resulted from adopting those policies and aligning risk management approaches were the introduction of risk management "2nd Opinions" and the introduction of an internal control framework and a risk appetite framework.

#### **Risk Management Second Opinions**

The AXA Standards require Risk Management to provide formal "2nd Opinions" in certain key areas of risk to ensure that the viewpoint of risk is formally documented within any related concerns and mitigation plans. The "2nd Opinions" are provided by risk management "Centres of Excellence" at the Divisional level and cover the following areas:

- New products and loss-making portfolios
- Reserves
- New investments and changes to the Strategic Asset Allocation ("SAA")
- Strategic business plan
- Reinsurance programme
- Major projects

#### Internal Control Framework

The AXA XL Division is implementing an internal control framework across 22 macro processes with the programme rolling out through to 2021. The implementation is designed to focus initially at the Divisional level to reflect the transversal or centralized nature of many processes or control activities, with a second phase focusing on the legal entity level controls. Within the first phase controls are being documented and testing is undertaken across key legal entities so that the entities could benefit from the process.

#### Risk Appetite Framework ("RAF")

The Company's RAF is a key dimension of the risk management strategy, and mirrors the AXA Group RAF. The RAF distinguishes between 'Risk Appetite Statements' which apply to multiple risk types, and 'Risk Appetite Exposures' which apply to single risk types. In addition, there exists the potential for additional 'Risk Indicators' which are not explicitly specified in the scope of the RAF, but are identified as required by the Company. The RAF is used to provide governance for setting new monitoring requirements, as well as reviewing and updating existing risk appetite statements, tolerances and limits, so that these are aligned with business and risk management strategies. The Company's RAF focuses on regulatory capital at risk, tolerances to risks from material individual events (e.g. natural catastrophes and realistic disaster scenarios that cross multiple lines of business etc.), liquidity standards, tolerance to specific investment related risks and operational risk. The Board approved risk appetites and risk tolerances were reviewed during the 2020 business planning process and it was determined that all statements and tolerances were appropriate to allow the Company to execute the 2020 business plan.

The risk management strategy and risk appetite frameworks are supported by the following:

- Risk Governance a clear and cost-effective organizational structure for risk management, including clear roles and responsibilities. The Company operates a 'Three Lines of Defence' governance structure, at a functional level as well as a management committee level.
- Risk Policies and Standards AXA recognizes the importance and value of a consistent approach to governance, supported by an effective risk management framework. The (36) AXA Group Standards form part of this overall risk management framework, including Compliance, Internal Audit, Internal Control and Risk Management. AXA Group Standards have specifically identified Divisional, and Company, standard owners. In addition to the Company adopting the Divisional Solvency II Policies, legal entities are also expected to ensure compliance with the AXA Group Standards. The policies document the Company's approach to the management of each category of risk to which the Company is exposed.
- Risk Definition and Categorization provides a common taxonomy and language for risk to allow for categorization of all risks in a way which facilitates links between the business and risk management processes.
- **Risk Cycle and Processes** the approach taken to top down, bottom up and process led risk identification, quantification and management and control.
- Risk Management Information and Reporting, including Commercial Insurer Solvency Self-Assessment ("CISSA") production ensuring timely and accurate information is reviewed in line with the governance structure.
- **Risk-Based Decision Making** the results of the CISSA and the insights gained in the CISSA process are taken into account for a range of business decisions.
- Skills, Resources and Risk Culture; Organizational Learning; Change Management Governance
   all enable a mature risk culture throughout the Company.

#### Risk Management Strategy

The risk management strategy is overseen by the Board and supports the delivery of the overall business strategy. To support the Board, the RM function oversees more detailed risk management activity and monitoring against the Board approved risk appetites.

The risk management strategy is to ensure that risk implications, as well as reward, are considered in both setting and implementing the Company's strategic and business objectives, and risks associated with the strategic direction of the business are appropriately monitored. The strategy is articulated in the risk policies and is achieved by incorporating risk processes, information and decisions in the day to day running of the business.

The Company's strategy involves taking on risk in order to generate return. Risks are selected and controlled or traded off through the risk strategy that focuses on:

- Retaining risk within an approved risk appetite that is consistent with our strategic objectives while maintaining appropriate levels of capital;
- A diversified portfolio of underwriting and financial markets risks;
- Managing excessive aggregation risk via a limit framework;
- Exercising consistency and transparency of risk management and control across the Company;
- Risk mitigation on key underwriting and financial market risks to protect capital from the impact of extreme events; and
- Risk reporting to the Board and other stakeholders (e.g. regulators).

#### Risk Reporting

A risk dashboard is presented on a regular basis to the Board. The dashboard measures the status against risk appetite statements and the associated monitoring triggers and limits using the latest output from the business and the Bermuda Solvency Capital Requirement ("BSCR"). The dashboard includes information related to the monitoring all of the Company's material risk categories.

The Risk Management and Appetite Framework remains appropriate for 2020.

#### **B.3.2. Risk Management and Solvency Self-assessment Systems Implementation**

The CISSA process includes all of the material risks, processes and procedures employed to identify, assess, monitor, manage, and report the short and long term risks the Company faces or may face and to determine the own funds necessary to ensure that the Company's overall solvency needs are met at all times.

The Regulatory Capital Requirement is derived using the BSCR standard formula. The results are presented to the Board to provide richer insights on risk exposures, and to inform and drive risk and capital-based decision making.

The processes for the CISSA and production of the CISSA Report are tailored to fit into the Company's organizational structures in a proportionate manner with techniques to assess the overall solvency needs and taking into consideration the nature, scale and complexity of the risks inherent to the business.

The risk management cycle is set for key aspects of the risk management process that are deemed to be part of the CISSA process and that will support the production of the Company's CISSA Report. The CISSA process includes procedures that enable the Company to monitor its compliance with its risk appetites, risk limits, economic capital and also regulatory capital requirements whilst taking into account potential future changes in the risk profile and considering stressed situations.

# **B.3.3. Relationship Between the Solvency Self- Assessment, Solvency Needs, and Capital and Risk Management**

The Company's RMF is designed to be comprehensive and to provide a sound basis for the set of risk appetites, and the capacity to identify, manage and report on key risks facing the Company on a timely basis. From this, the Company's risk profile is consistent with its Board approved limit and risk appetite framework.

The Company uses the BSCR to calculate the required CISSA capital to support its business plans on the basis of risks facing the business. The Company also uses its own internal model to form its view of capital and inform portfolio shaping decisions and return metrics. In addition, the AXA XL Division currently also calculates its capital requirements and Eligible Own Funds on the basis of the Solvency II Standard Formula, which serves as its contribution to the AXA Group consolidated solvency position.

#### **B.3.4.** Solvency Self-Assessment Approval Process

An overview of the minimum roles and responsibilities required for the CISSA process and the CISSA Report are set out below.

#### **BOARD**

With respect to the responsibilities relating to RM, the Board:

- Oversees RM activities, including the risk management framework employed by management. With
  respect to the overall risk management framework, the Company's Board (i) reviews the
  methodology for establishing our overall risk capacity; (ii) reviews the policies for the establishment
  of risk limit frameworks, and adherence to such limits; and (iii) reviews and approves the
  Company's risk limits.
- Oversees our compliance with any significant enterprise risk limits, authorities and policies. The Board evaluates what actions to take with respect to such limits, authorities and policies, and approves any exceptions thereto from time to time as necessary.
- Reviews our overall risk profile and monitors key risks to the Company.
- Monitors our risk management performance and obtains reasonable assurance from management that our risk management policies are effective and are being adhered to.

The review of our overall risk appetites and the evaluation of the risk impact of any material strategic decision being contemplated, including consideration of whether such strategic decision is within the risk profile established by us, is conducted by the Board. "Risk appetites," as referred to above, are broad statements used to guide our risk and reward preferences over time, all consistent with, among other factors, business prudence, market opportunities, the underwriting pricing cycle and investment climate. Risk appetites are regularly monitored and can change over time in light of the above.

The Board shall, as appropriate, be briefed on the outcomes of key elements of the CISSA process and shall:

- Review and challenge outputs of CISSA process
- Review and challenge the overall annual CISSA report

#### CISSA PROCESS OWNERS

The CISSA is made up of a number of different processes and each of these processes has an owner. These process owners are responsible for providing the information to support the undertaking of the CISSA.

**Key CISSA process owners are detailed below:** 

CISSA Process	Owner
Risk Budget (and related stress tests)	Chief Risk Officer - Bermuda
Standard Formula Calculations	Head of Finance, Bermuda
Own Funds Calculations	Head of Finance, Bermuda
Technical Provisions Calculations (where appropriate)	Global Chief Actuary, AXA XL
Actuarial Function Report	Global Chief Actuary, AXA XL
Annual Risk Assessment (Risk Register)	Risk Management function
<b>Business Planning</b>	Head of Finance, Bermuda
Emerging Risks Process	Risk Management function

#### **B.4.** Internal Controls

#### **B.4.1. Internal Control System**

AXA XL's Internal Financial Control (IFC) Program is committed to promoting a robust internal financial control framework for the AXA XL legal entity Audit Committees, and executive management to rely on for financial and regulatory reporting purposes.

The IFC's core strategic objectives include:

- Conducting an effective and efficient assessment of the design and operating effectiveness of internal controls over financial reporting;
- Identifying areas in which the inherent risk of financial misstatement is high so that management can address these risks before they manifest themselves in an actual misstatement;
- Providing executive management, the Board and AXA Group reasonable assurance over AXA XL's financial reporting processes; and
- Adding value by helping management promote a robust control environment.

The IFC team performs an annual assessment of the control framework which includes: risk identification, risk assessment and planning, documenting business processes, evaluation and validation of key risks and controls, and issue management.

#### **B.4.2. Compliance Function**

The compliance function is responsible for advising the Company's management and Board on compliance with applicable laws, regulations and administrative provisions adopted in accordance with the Insurance Act 1978 and other local laws and regulations, and on the impact of changes in the legal and regulatory environment applicable to the Company's operations. The function provides expertise, advice and support to various departments of the Company to assess situations and compliance matters, analyze compliance risk and contribute to design solutions to mitigate those risks to which the Company is exposed.

The Head of Compliance and Regulatory Affairs - Bermuda has dual reporting lines to the Chief Compliance Officer & Head of Government & Regulatory Affairs and secondly, the Managing Director, Chief Executive Insurance Bermuda.

The compliance function manages a wide range of compliance related matters including (i) regular reporting on significant compliance and regulatory matters to senior management and to regulators, (ii) financial crime matters (which include anti-corruption, anti-bribery, anti-money laundering programs as well as international

sanctions/embargo compliance), (iii) data privacy, (iv) Employee Compliance & Ethics Guide and, (v) the monitoring of compliance and regulatory risks.

The compliance function undertakes an annual Compliance Risk Assessment to identify the most significant compliance risks to which the business is exposed. Based on this assessment, an Annual Compliance Plan is developed at the end of each year for the following year.

The compliance activities within the Company are articulated around a number of AXA Group Standards and Policies which set the minimum requirements expected to be covered by the Company. The AXA XL Code of Conduct (the "Code") contains standards and policies on significant risks affecting the compliance activities as well as the high-level control and monitoring principles to which the Company must adhere. Both the standards and policies contained in the Code (e.g. compliance governance, anti-money laundering, sanctions, anti-bribery, etc.) are mandatory. In addition, the compliance function has adapted the AXA XL Division requirements and developed local policies to align with the relevant laws and regulations in the jurisdiction in which the Company operates and conducts business. These local policies are reviewed on a regular basis with recommendations being made for adoption to the Board or the Executive Committee.

On a regular basis, the compliance function reports directly to the Audit Committee, on significant compliance matters. These include major regulatory changes that have compliance implications, results of the Compliance Risk Assessment, the Annual Compliance Plan, outstanding Compliance Support and Development Program ("CSDP") remediation plans and any other significant issues that require escalation.

#### **B.5 Internal Audit Function**

The AXA XL Chief Audit Executive has a direct and unfettered reporting line to the Chairman of the Company's Audit Committee. The Chief Audit Executive for AXA XL functionally reports through to the AXA Group Head of Audit who reports to the AXA Group Audit Committee Chairman.

Internal Audit exists to help the Board and Executive Management protect the assets, reputation and sustainability of the organization by providing an independent and objective assurance activity designed to add value and improve the organization's operations. It helps the organization meet its objectives by bringing a systematic, disciplined approach to challenge executive management and evaluate the effectiveness of risk management, control and governance processes.

The internal audit function has an audit charter to document its mission, independence, scope, accountabilities, responsibilities, authorities and standards. The charter is approved by the Company's Audit Committee each year.

Internal Audit annually sets up an internal audit plan of work, based on an assessment of both the inherent risk and the adequacy of controls. Its performance is formally monitored and reported to the Audit Committee.

Over the audit cycle, all applicable Common Audit Universe categories for each entity are expected to be audited. Any exceptions identified are notified to the Audit Committee for ratification.

A report is issued at the conclusion of each audit assignment to the relevant senior management. The results of the audits and resolution status of internal audit issues are presented to the Audit Committee and executive management on a regular basis.

#### **B.6.** Actuarial Function

The Company's Actuarial Function is provided at the AXA XL level. AXA XL's Actuarial Function (the "Actuarial Function") assists the Board with its oversight responsibilities.

#### **B.6.1. Regulatory Compliance**

The Actuarial Function operates in accordance with applicable Bermuda regulation.

#### **B.6.2.** Roles and Structure

AXA XL's Loss Reserve Specialist and the Actuarial Function, which advises the Board, are established internally, as opposed to being outsourced to third-party service providers, and is embedded in the AXA XL's corporate governance framework. AXA XL is committed to maintaining an effective Actuarial Function to ensure that the business is conducted in an appropriate and reasonable manner within the Company.

The responsibilities of the Actuarial Function are shared by a number of key individuals who are supported by their respective teams. These teams are of sufficient size and consist of suitably qualified and experienced people that meet the Company's minimum fitness and proper employment criteria. The teams are structured with varying lines of defense to facilitate effective peer review and independent challenge.

#### **B.6.3.** Reports of the Actuarial Function to the Board and Regulators

The Actuarial Function provides expert actuarial advice to the Board through formal reports and presentations.

#### **B.6.4.** Actuarial Function Responsibilities

The Actuarial Function is involved in many of the key processes across the business and provides technical expertise and assurance over the methods used. The key processes are:

- Calculating the gross and net technical provisions;
- Ensuring the appropriateness of the methodologies and underlying models used as well as the
  assumptions made in the calculation of technical provisions and explaining any material effect of
  change of data, methodologies or assumptions between valuation dates on the amount of
  technical provisions;
- Informing the Board on the reliability and adequacy of the calculation of technical provisions; overseeing the calculation of technical provisions;
- Assisting in the execution of the risk management framework and ensuring effective governance framework around the review and validation of loss reserves (including technical provisions), policyholder obligations and potential exposures, which includes:
  - i. Regular contact by reserving actuaries with underwriting and claims teams;
  - ii. Review of technical provision results by an escalating series of reviews from reserving actuaries to the Global Chief Actuary AXA XL;
  - iii. Review of technical provisions to provide sufficient independence from management; and
  - iv. Independent external analysis of the reserving requirements;
- Ensuring that the actuarial methods and techniques are compliant with all the appropriate regulatory requirements where applicable;
- Assisting with the underwriting process, including those surrounding pricing and design of underwriting contracts and risk transfer mechanisms where applicable and appropriate;
- Helping to maintain a competent, effective and efficient approach to pricing; and
- Comparing best estimates against experience, i.e. performing analysis comparing the estimated policyholder obligations against actual policyholder obligations paid.

#### **B.7.** Outsourcing

The Company's approach to outsourcing applies to all AXA XL material outsourcing arrangements. There are specific materiality thresholds for critical or important activities such as the following:

- Arrangements with an individual vendor covering IT or Non-IT business services to the value of >= \$1 million annually and/or triggering certain qualitative criticality criteria (such as being a core activity for AXA XL)
- All delegated underwriting arrangements validated by the Delegated Governance Committees ("DGCs") that meet the agreed criticality criteria and are reported as such to the Umbrella Outsourcing Committee.
- All delegated claims handling arrangements validated by the DGC that exceed \$10 million as outstanding claims reserves under management and are reported as such to the Umbrella Outsourcing Committee.
- All Intra-Group arrangements in place for services and resources provided to AXA XL entities by other AXA Group entities that meet the agreed criticality criteria and are reported as such to the Umbrella Outsourcing Committee.
- Other ad hoc outsourcing arrangements that the Umbrella Outsourcing Committee may consider as being material to AXA XL for any financial, operational or reputational reasons.

This applies to all material outsourcing to third parties carried out by AXA XL and its subsidiaries and is designed to establish a framework for the oversight and management of outsourcing risk for AXA XL at a Divisional level, as well as the oversight of any specific outsourcing arrangements.

The outsourcing process for all material outsourcing arrangements consists of the steps below:

**Due Diligence** - A thorough review of the service provider is to be performed using the services of the AXA XL Information Security, Data Privacy, Operational Resilience, Finance, Legal, Compliance and Risk Management teams. It may also consider external experts when appropriate.

**Contracting and Negotiations** - All material outsourcing agreements must be undertaken using a written, legally binding agreement approved by the AXA XL Legal team in accordance with agreed minimum standards.

**Regulatory Notification** - The Local Outsourcing Officers will ensure that there is communication with the AXA XL Legal and/or Compliance teams during the approval process in sufficient time to enable any required prior notification to be provided to the relevant regulatory supervisory body should this be required.

**Performance Monitoring** - Whenever AXA XL undertakes a material outsourcing arrangement, procedures to monitor the service provider's performance and risk must be put in place. Accountability for managing the outsourcing arrangement should be assigned to a designated business owner, wherever applicable.

**Exit Phase** - Termination of material outsourcing agreements may only occur on the direction of the business owner. The process ensures that all necessary exit strategies and business continuity plans are in place, that relevant information exchanges are returned or destroyed, that service provider access is ceased; and in the case of early termination, that any claims or penalties against the service provider arise.

#### **B.8.** Other material information

Please refer to Section A.8. Other Material Information.

#### C. Risk Profile

#### C.1. Material risks the insurer is exposed to during the period

#### **C.1.1.** Insurance Risk

Insurance risk is defined using the following categories:

Component	Definition
Underwriting risk	Underwriting risk derives from insurance and reinsurance policies written for the current period and also from unearned exposure from prior periods. The risk is that the corresponding premium will be insufficient to cover future claims and other costs or more generally that the underwriting profitability from this tranche of business will be less than expected; Underwriting risk includes man-made catastrophe events and natural catastrophe events.
Reserve risk	Reserve risk relates to policy liabilities (corresponding to business written in prior periods where the exposure has already been earned at the opening balance sheet date) being insufficient to cover the cost of claims and associated expenses until the time horizon for the solvency assessment. Additional risks are that the timing or amount of actual claims pay outs do not align with the timing or amounts of the estimated claims pay outs and that there are changes in the valuation of the market value margin (risk margin) during the time horizon for solvency assessment.

Underwriting and loss experience is reviewed regularly for, among other things, loss trends, emerging exposures, changes in the regulatory or legal environment as well as the efficacy of policy terms and conditions. Insurance risk is also identified through:

- **Business planning** Analysis is undertaken of the underwriting portfolio, exposures, loss experience and changes to the external environment (including market cycle, economic environment) to identify any changes to the insurance risk profile for the forthcoming period of the budget / business plan;
- Underwriting processes (including guidelines and escalation authorities) Each individual
  contract written is assessed by the underwriting process (which is subject to granular underwriting
  guidelines and escalation authorities) for the nature and level of insurance risk that it brings to the
  business including consideration of the exposure by nature of the limit, the risks insured, the
  location of the risks and other underwriting criteria;
- **Reserving and claims process** On an ongoing basis, claims trends are monitored and analyzed for any indications of change in the nature of the underlying insurance risk;
- RM risk assessment process Through the risk assessment processes, the Company quantifies
  existing risks and also identifies new risks;
- **Development of realistic disaster scenarios ("RDS") and other scenarios** Used to monitor exposure to the defined scenarios and monitor compliance with underwriting risk tolerances and limits: and
- Independent underwriting peer reviews Conducted on a risk-based approach by the Underwriting Governance team.

#### C.1.2. Market Risk

Market risk represents the potential for loss due to adverse changes in the fair value of financial and other instruments. The Company is principally exposed to the following market risks:

Component	Definition	
Interest rate and spread risk	Financial loss or volatility of profits due to the combined sensitivity of the economic value of the investment portfolio and (re)insurance liability cash flows and debt securities issued to changes in the level or volatility of benchmark interest rates and spreads.	
Market risk concentrations	nancial loss or volatility of profits due to the increased sensitivity of the market value the investment portfolio to other risks specifically due to concentrations of vestments such as in specific geographical region, industry or company.	
Foreign exchange risk	Financial loss due to volatility in the value of the Company's assets following changes in currency exchange rates.	
Equity price risk	Financial loss or volatility of profits due to the sensitivity of the value of the investigation portfolio to changes in the level or in the volatility of market prices of equities.	

The Company identifies market risk through the following processes:

Process	Definition	
Business planning	As part of the annual planning process, a review is undertaken of the nature of assets required to support the business plan and the expected liabilities.	
Investment decisions and asset allocations	The Risk Appetite Framework and Authorities & Guidelines control the maximum levels of acceptable risk and are reviewed annually and set in conjunction with the SAA benchmark.	
Risk assessment and processes	The risk assessment process assists in identifying if there are any changes to market risks already identified in the previous assessment.	

#### C.1.3. Credit Risk

Credit risk is defined as the risk of loss due to an unexpected default, or deterioration in the credit standing of counterparties and debtors, or uncertainty of an obligator's continued ability to make timely payments in accordance with the contractual terms of the instrument.

Credit risk through the risk framework is categorized by the following:

Component	Description	
Reinsurance counterparty Risk	Risk of losses due to the default of a reinsurer or a deterioration of its credit worthiness.	
Investment counterparty Risk	Counterparty default risk is the risk of possible losses due to the unexpected default, or deterioration in the credit standing of investment counterparties.	
Premium counterparty Risk	Premium counterparty default risk is the risk of possible losses due to unexpected default, or deterioration in the credit standing of the premium debtors in relation to insurance contracts written.	
Underwriting counterparty Risk	Exposure to credit risk through certain credit sensitive underwriting activities whici include, but are not limited to, Surety, Professional Lines, Environmental, Political Ris and Trade Credit.	

The Company identifies credit risk through the following processes:

Process	Description	
Business planning	Analysis is undertaken of the credit risk exposures, loss experience and changes to the external environment (including market cycle and economic environment) to idention any changes to the credit risk profile for the forthcoming period of the business plan.	
Underwriting	Each individual contract written is assessed, by underwriting process (which is subject to granular underwriting guidelines and escalation authorities) for the nature and level of credit risk that it brings to the business including consideration of the exposure by nature of the limit, the risks insured, the location of the risks and other underwriting criteria.	
Risk assessment and processes	Through the risk assessment processes, the Company quantifies existing risks and also identifies new risks.	
Emerging risks	The Company operates an emerging risks identification process. This assess identifies key external factor changes that may give rise to credit risk issues. The pralso evaluates potential opportunities that might arise from these emerging risks.	

#### C.1.4. Liquidity Risk

Liquidity risk is defined as the inability to meet cash and collateral posting obligations when they come due. Liquidity risk arises from three principal areas: operating, financing and investing cash flows. The RMF addresses how the Company manages liquidity both under a normal and a stressed environment.

The Company identifies liquidity risk through the following processes:

Process	Description	
Stress testing	Stressing known and forecasted liquidity positions, downgrade triggers, collateral demands and cash flows by legal entity.	
Treasury	Treasury has responsibility to identify and monitor concentration risk of cash at banks, along with funding requirements.	
Risk assessment and processes	Through the risk assessment processes, the Company quantifies existing risks and also identifies new risks.	

#### **C.1.5. Operational Risk**

The Company defines operational risk as the risk of loss, resulting from inadequate or failed internal controls and / or processes, or from people and systems, or from external events. In line with business objectives, the Company does not take on operational risk with a view to achieving enhanced return. Rather, it accepts operational risk as a consequence of writing (re)insurance business and having operations to support the writing of that business.

Operational risk is identified through the following processes:

Process	Description	
Annual risk assessment	A risk register is maintained of the material risks faced by the Company. On an annual basis an assessment is performed on the risks on the risk register.	
Consultation regarding new regulations	When the regulatory authorities announce potential changes to the regulatory environment (such as new rules and regulations) the Legal and Compliance team is responsible for reviewing the proposed changes and for highlighting any increase in regulatory risk that might arise.  When new financial reporting regulations are announced, the CFO of AXA XL is responsible for reviewing the proposed changes and for highlighting any increase in regulatory risk that might arise.	
Business planning	Any changes to the operational risk environment that arise as a result of the business planning (such as entry into new territories) must be identified and accounted for during the planning process.	
Ongoing operations	Function heads and risk owners are responsible for identifying any new (or changed) risks during the normal course of business and notifying the policy owners so any required changes to the risk register can be implemented.	
Emerging risks	The Company operates an emerging risks identification process which captures emerging risks. This assessment identifies key external factor changes that may give rise to operational risk issues.	
Internal loss data	The Company collects data relating to operational risk losses and near misses on a quarterly basis. The data collected is used, among other things, to track incidents, identify key risk indicators and to validate and challenge operational risk quantification.	
External loss data	The Company purchases historical loss data from an external provider. Large events from this database are used to identify new emerging risks.	

#### C.1.6. Other Material Risks

#### Strategic Risk

A strategic risk is the risk that a negative impact (current or prospective) on earnings or capital, material at the AXA XL Divisional level, arises from a lack of responsiveness to industry changes or adverse business decisions regarding:

- Significant changes in footprint, including through mergers and acquisitions;
- Product offering and client segmentation;
- Distribution model (channel mix including alliances/partnerships, multi-access and digital distribution).

Given the nature of strategic risks, there is no capital charge assessment but rather a strong strategic RMF in place in order to assess, anticipate and mitigate these risks.

#### Group Risk

Group risk is the risk arising as a result of belonging to the AXA Group including areas such as capital support, reinsurance arrangements and reputational issues affecting the Group that could indirectly affect the business.

#### **Asset Liability Matching Risk**

Asset liability matching risk - arises directly from a mismatch between assets and liabilities due to changes in rates and spreads, equity and other non-fixed income markets/asset classes and credit risks, liquidity, foreign exchange and also from events affecting both asset and liability values.

In particular, four market risks influence both assets and liabilities and are hence key drivers of risk:

Component	Definition	
Interest rate risk, spread risk and asset composition risk	Mismatches between asset composition and maturities and the profile of liability cash flows creates economic risks from changes in benchmark interest rates, spreads and asset values. This is due to changes in the nominal mark-to-market (MTM) value of assets no exactly offsetting changes in the nominal economic value (net-present value) of liability cash flows.	
Inflation risk	Inflation risk stems from the general increase of prices. Inflation decreases the value of fixed income assets while it may increase the value of liabilities. There should be insignificant inflation risk due to asset liability mismatch as AXA XL's liabilities are P& focused.	

Foreign exchange ("FX") risk is also a key consideration under asset liability mismatch risk which was outlined in Section C.1.2 Market Risk. FX risk arises from mismatches in the currency denomination of assets relative to that of financial liabilities.

The following outlines the processes used to identify asset liability matching risk:

Process	Description	
Business planning	As part of the annual strategic planning process, a review is undertaken of the nature (quality, duration, currency and liquidity) of assets required to support the business plan and the expected liabilities.	
Investment decisions and asset allocation	The Risk Appetite Framework and Authorities & Guidelines, which apply to the Company, control the maximum levels of acceptable risk and are reviewed annually and set in conjunction with the SAA benchmark.	
Risk assessment and processes	The risk assessment processes assist in identifying if there are any changes to asset liability mismatch risks from those that had been identified in the previous risk assessment.	

The Company controls asset liability matching risk through:

#### Asset Liability Management ("ALM") analysis

The Company will conduct detailed ALM analyses to match the average duration and currency of its liabilities with appropriate assets. The SAA process which it follows determines the target allocation that maximizes the value of the Company subject to risk tolerance and other constraints. The SAA takes into account management's risk tolerance, liability cash flows, business plan, liquidity considerations, capital market forecasts and regulatory considerations. The ALM / SAA process is centralized at the AXA XL Division level and target allocations are propagated down to the legal entity level further taking into account local considerations. This is typically performed annually and is mandatory to be completed at least once in every three years.

#### • Investment authorities and guidelines

Board approved market risk authority and guidelines are in place that addresses all the key market risk factors and is commensurate with the volume and complexity of activity undertaken by the Company.

#### Reserving process controls

Among the key drivers of the Company's reserve risks are inflation, correlation across lines of business, legislative and regulatory changes, loss trend movements, timing and reporting changes at underlying ceding companies, and the excess nature of exposures in certain lines including non-proportional reinsurance.

#### · Stress testing framework

The Company uses scenario testing as one method to assess asset liability matching risk exposures. Investments undertakes a number of stress tests covering historical events and hypothetical scenarios to understand the impact of such scenarios to the investment portfolio.

#### Reputational Risk

Reputation risk is the risk that an event will negatively influence the stakeholders' perceptions of the company. AXA XL maintains a Reputational Risk Framework which encompasses a set of planned actions and established policies to reduce the probability and/or the expected costs if latent reputation problems becoming actual.

#### **Emerging Risk**

Emerging risks are risks which may develop or which already exist that are difficult to quantify and may have a high loss potential. To assess the impact of emerging risks at AXA XL, the Emerging Risks Committee as well as Emerging Risks Task Force are tasked with identifying, analyzing, prioritizing, quantifying, monitoring and reporting on emerging risks that could have an impact on our existing and future product offerings and business operations. The Emerging Risks Committee and Task Force work together to undertake both strategic and risk management processes, assisting in identifying potential opportunities in the market and providing thought leadership around emerging risk issues to optimize underwriting and strategic decisions. The views and findings of the emerging risks team feed into the capital model.

#### Climate Change

As part of the AXA Group and the AXA XL Division, the Company benefits from being part of widely supported climate change initiatives. Since becoming part of the AXA Group, and aligning with AXA Group strategy, the AXA XL Division and entities within the AXA XL Division, have adopted AXA's Corporate Social Responsibility Policy. As a result, business written has been adjusted to account for an underwriting approach that restricts coverage for certain risks such as coal and oil-sands related assets, and Arctic drilling.

Climate risk is a key area of risk consideration. There is a cross functional working group which includes Company representation, that meets on a regular basis to discuss climate risk and the associated action plans. Activities within the working group have included development of stress tests around climate risks and the consideration of future climate risk appetites.

Climate risks are considered in the context of:

 Physical risks: These are the first-order risks which arise from weather-related events, such as floods and storms. They comprise impacts directly resulting from such events, such as damage to property, and those that may arise indirectly through subsequent events, such as disruption of global supply chains or resource scarcity.

- Transition risks: These financial risks which could arise from the transition to a lower-carbon economy.
   This can include the potential impacts on the liability side resulting from reductions in insurance premiums in carbon-intensive sectors such as motor.
- Liability risks: These are risks that could arise from parties who have suffered loss and damage from climate change, and then seek to recover losses from others who they believe may have been responsible. Where such claims are successful, those parties against whom the claims are made may seek to pass on some or all the cost to insurance firms under third-party liability contracts such as professional indemnity (PI) or directors' and officers' (D&O) insurance.

To understand these risks within the Division, a number of workshops have been held with the underwriters, a review of wordings was undertaken, and an analysis of prior claims events performed, as well as a review of external data. The Company has used these to identify a set of "candidate stress tests". Furthermore, our operational resilience work considers the potential impact of climate change in terms of its impact on our office locations.

Controls in relation to these risks are documented in the applicable risk policies where relevant.

#### C.2. Risk Mitigation in the Organization

#### **Insurance Risk**

#### **Reinsurance Purchase**

The Company participates in the AXA XL managed outwards 3rd party reinsurance risk transfer program to support the Company's underwriting strategy within risk appetite and to ensure efficient use of capital. AXA XL work with the AXA Group Reinsurance entity ("AXA Global Re") on the outwards reinsurance strategy placements. Business ceded varies by location and line of business based on a number of factors, including market conditions. The goals of the outwards reinsurance risk transfer program include reducing exposure on individual risks, protecting against catastrophic risks, maintaining acceptable capital ratios and enabling the writing of additional business. The overall goal of the program is to reduce volatility and enhance overall capital efficiency.

The Company's reinsurance strategy is considered as part of the annual business planning process. The impact of that strategy is monitored quarterly by management.

#### **Actuarial Function**

To mitigate the risk of large changes of reserves from one period to the next which are due to internal (not external) factors such as human errors, the reserving process performed by the actuarial function is highly structured, strictly defined and controlled, and includes several layers of oversight.

#### **Rating Adequacy**

Underwriters are supported by dedicated teams of claims personnel and pricing actuaries. Premiums are set and adjusted based, in large part, on the industry group in which the insured is placed, the corresponding industry sector rating, and the perceived risk of the insured relative to the others in that group. The rating methodology used for individual insureds seeks to set premiums in accordance with claims potential. Underwriting guidelines and policy forms differ by product offering as well as by legal jurisdiction. Pricing tools are specialized and generally operate by line of business.

#### **Underwriting Authorities and Guidelines**

All underwriters are assigned individual underwriting authorities with the objective of preserving the capital base and controlling earnings volatility. Authorities within the business units are delegated through the underwriting management structure, and the annual review of underwriting limits is part of the business planning process. Authorities are also set in line with agreed risk appetites and risk tolerances for material individual events, RDS that cross multiple lines of business, and from risks related to some or all of the above that may occur concurrently.

The Company underwrites and prices most risks individually following a review of the exposure and in accordance with its underwriting guidelines. The Company seeks to serve our clients while controlling our exposure both on a portfolio basis and on individual insurance contracts through terms and conditions, policy limits and sub-limits, attachment points and reinsurance arrangements on certain types of risks.

#### **New Product Process**

The Innovation Product Acceleration Strategy ("iPAS"), an AXA XL procedure, is designed to track and manage product innovation and obtain approval of new products by the appropriate committees and leadership. All new products are also approved by the Company.

#### **Market Risk**

#### Strategic Asset Allocation

The Strategic Asset Allocation ("SAA") process for the AXA XL Division establishes a benchmark (the "SAA Benchmark") that is constructed to maximize enterprise value, subject to various considerations and constraints. It is subject to the risk tolerances recommended by management and is approved at least every 3 years by the Company's Board.

#### • Authorities Framework / Risk Appetite Framework

As part of the implementation of AXA XL's SAA Benchmark, a comprehensive framework of Investment Authorities is employed for the AXA XL Division ("Investment Authorities Framework"). The objective of the Investment Authorities Framework is to ensure that the risk profile of the investment portfolio is consistent with AXA XL's risk tolerance and liabilities in conjunction with the Risk Appetite Framework.

The Investment Risk Management Policy and market risk limits under the RAF address the key market risk factors and are commensurate with the volume and complexity of activity undertaken by the Company. The framework is designed to identify investment risks and to consistently and objectively measure, assess, manage and report such risks on an ongoing basis.

#### • Service Level Agreements

A service level agreement is in place between XL Group Investments Ltd ("XLGIL"), an indirect, wholly owned subsidiary of the Company, and the Company. This includes guidance on type of investments and the weighted average credit ratings of the portfolio that can be made on behalf of the Company. Adherence to policies and limits are monitored and signed off on a regular basis and subject to monitoring and reporting to the Board.

#### **Currency Risk Mitigation**

The Company's currency exposure is dominated by Sterling and US Dollar. The Company seeks to mitigate the risk by matching the estimated foreign currency denominated liabilities with assets denominated in the same currency. Asset liability management analysis is run regularly to adjust surplus and shortfall currencies, ensuring that the entity exposures are broadly matched. The table below outlines the Company's year-end exposure by currency:

Foreign currency exposures represent all net assets and liabilities held in currencies other than U.S. dollars that generate foreign exchange volatility.

(Foreign currency in millions)	<b>December 31, 2019</b>	<b>December 31, 2018</b>
Canadian dollar	229.4	205.7
Australian dollar	(39.1)	(40.1)
Singaporean dollar	(142.1)	27.4
British pound	314.0	(144.7)
Euro	658.4	417.3

#### **Credit Risk**

Credit risk is managed through:

- Credit risk framework AXA XL and the Company manages enterprise credit risk through a set of limits, including portfolio, obligor / issuer and country limits. Indirect credit risk is managed through a set of guidelines. Issuer / obligor concentration limits relate to issuer / obligor idiosyncratic concentration risk, which is managed with thresholds and limits set as a function of issuer / obligor credit quality. The framework applies to issuer / obligor exposures aggregated at their ultimate shareholder levels. Exposures are aggregated from AXA XL corporate functions (Reinsurance Recoverables, Treasury and Investments) and from underwriting businesses with embedded credit risk exposure / activities.
  - Credit risk arising from credit sensitive underwriting activities is also managed via the
    underwriting limit framework. Credit risk in the investment portfolio is also managed through
    various frameworks applied at AXA XL and Company including Authorities & Guidelines, Fixed
    Income Concentration, Sovereign Risk Appetite, and Country of Risk. These address the credit
    quality of obligors and counterparties, diversification and exposure vs limits by rating, term and
    seniority.
  - FRM Internal Credit Ratings ("ICR") have been developed by taking into account the AXA Group Credit Team ("GCT") Internal Ratings to decrease the dependency on the 3 main rating agencies.
  - Credit spreads in the investment portfolio are regularly reviewed in terms of the inherent potential for downgrade of individual obligors as well as the wider impact on the overall credit risk of the portfolio.
- Underwriting authorities and limits See C.1.1 Insurance Risk.
- **Investment portfolio** Credit risk is also managed through the credit research performed by external investment management service providers, AXA Group Risk Management, and the in-house portfolio management team.
- Reinsurance Security Department The Company manages its credit risk in its external reinsurance relationships by transacting with reinsurers that it considers financially sound, and if necessary, collateral in the form of funds, trust accounts and/or irrevocable letters of credit may be held. The following table outlines the Company's top external reinsurance credit exposures, net of collateral, as at 31 December 2019.

Name of Reinsurer	Reinsurer Financial Strength Rating	% of Total	
Munich Reinsurance Co.	AA-/Stable	10.5%	
Swiss Reinsurance Co. Ltd.	AA-/Stable	4.0%	
Arch Reinsurance Company	A+/Stable	4.0%	
Everest Reinsurance (Bermuda) Ltd.	A+/Stable	3.9%	
<b>Endurance Assurance Corporation</b>	A+/Stable	3.4%	
Transatlantic Reinsurance Company	A+/Stable	2.9%	
Renaissance Reinsurance U.S. Inc.	A+/Stable	2.9%	
AXIS Reinsurance Company	A+/Stable	2.6%	
Hannover Rueck SE	AA-/Stable	2.3%	
Partner Reinsurance Europe SE	A+/Stable	1.8%	

The following table sets forth the ratings profile of the reinsurers that support the unpaid loss and loss expense recoverable and reinsurance balances receivable, net of collateral, at December 31, 2019:

Reinsurer Financial Strength Rating	% of Total	
AAA	0.3%	
AA	30.0%	
A	58.2%	
BBB	0.2%	
BB and below	2.4%	
Not Rated	-%	
D	-%	
Captives	8.9%	
Total	100.0%	

 Premium payment and brokers - The Company underwrites a significant amount of its (re)insurance business through brokers and credit and premium risk exists should any of these brokers be unable to pay premium due. A list of approved broking houses is maintained.

### **Liquidity Risk**

One of the principal objectives of liquidity risk management is to ensure that there is readily available access to funds with which to settle large or multiple unforeseen claims. It is generally expected that positive cash flow from operations (underwriting activities and investment income) will be sufficient to cover cash outflows under most future loss scenarios.

Cash requirements include all possible claims on cash from policyholders, shareholders and operations. Some of these cash outflows are scheduled while others are known with much less certainty. The goal is to ensure sufficient liquidity in the asset portfolio, together with secured external cash sources, to provide for timely payment of potential cash demands under both normal business conditions and under extreme conditions resulting from unforeseen events over multiple time horizons.

Liquidity risk is managed through:

Asset-Liability Management (ALM) - Treasury conducts detailed ALM analysis to match the
currency mix of its liabilities with appropriate assets. Investments manage the Duration Gap of assets
and liabilities within a +/- 1-year range.

• Special funding clauses - The major source of liquidity risk within underwriting contracts is the provision of rating triggers, which are common practice. These triggers typically necessitate the cancellation of the policy and the return of the cedant's unearned premium in the event of being downgraded below a certain rating level, which has the potential to be a material liquidity event when aggregated. There are controls in place to ensure that there is appropriate authorization for the inclusion of a downgrade clause in a contract.

The AXA XL Treasury and Risk Management departments serve as the focal point for liquidity monitoring, drawing on the expertise of other internal functions, as well as managing cash held at bank accounts covering day-to-day cash requirements, typically referred to as operating cash. Operating cash balances, together with cash managed within the investment portfolio, comprise the primary sources of liquidity for the Company.

The state of our liquidity is routinely reported to the Board and monitored as part of the RAF.

### **Operational Risk**

The Company's risk register takes into account the controls in place that mitigate specific risks. The nature of the controls and the strength of control exercised are based upon the:

- Potential severity of the risk;
- Frequency of the risk occurring;
- · Cost of implementing controls relative to the significance of the risk; and
- Appetite and tolerance for the risk.

#### **Purchase of Insurance**

It is recognized that while the Company may buy insurance with the aim of reducing the monetary impact of certain operational risk events (e.g. physical damage), non-monetary impacts may remain (including impact on the Company's reputation). This is considered in the risk assessment process and risk register.

The risks are monitored and managed through the risk framework and the operational loss event reporting process.

Based on the above factors considered in scenario and stress testing, all operational risks are deemed to be well managed and within risk appetite, as reported to the Board.

### C.3. Material Risk Concentrations

Material concentrations can occur within risk categories and across risk categories. Our RAF is intended to address both. The RAF and expected exposures are reviewed annually and tested through our stress testing framework.

The RAF has two key components: high level risk appetite statements and a set of risk exposure limits linked to specific risk types. Risk appetite statements, exposures and limits were approved by the Board in May 2020 and reflect the risk profile of the Company and the 2020 business plan.

There are four components to the high-level risk appetite statements:

- **Earnings** This considers impact of a 1 in 20 years financial event on the Adjusted Earnings to Net Income ("AE to NI").
- **Value** This considers exposure to the largest natural catastrophe event (at 1 in 200 years), default of single counterparty (not risk adjusted), largest claim or operational risk event (at 1 in 200 years).

- Solvency This considers the buffer that would be held in excess of regulatory capital. The factors
  considered in setting the solvency target included the ability of the Company to withstand the largest
  of a 1 in 20 years financial event or insurance event without the need to call on AXA Group for support.
- **Liquidity** This considers ability to pay claims in the event of a stress event.

The risk exposure limits cover investment, credit, property and casualty underwriting limits and operational risk.

Market risk exposures have various indicators in place showing exposures per asset class, duration gap and foreign exchange.

Credit risk exposure is monitored under the Fixed Income concentration limit. The base limit applies to an individual issuer and is based on a percentage of the total assets. The base limit varies depending on issuer rating, which is supplied by AXA Group Risk Management. The base limit is then modulated based on the seniority and maturity of thebond. In addition, Global Issuer exposure (aligned to the AXA Group Framework) is managed with thresholds and limits set as a function of each obligor credit quality. The framework applies to obligor exposures aggregated at their ultimate shareholder levels. Exposures are derived from the corporate functions (Reinsurance Recoverables, Treasury, Investments) and from the underwriting businesses with embedded credit risk activities.

Underwriting limits are spread across Property (where the limit is based on Probable Maximum Loss ("PML")), Casualty, Marine, Aviation and D&O lines. The limits are based on exposure to a single insured and equal the sum of the contractual limits (direct or facultative) net of reinsurance.

The operational risk appetite is set to the amount of financial impact per individual risk, based on a local severity assessment table.

Alert levels are set by the AXA XL Division generally at 80% of the risk appetite level and are monitored on a regular basis. Reporting against the risk appetites is undertaken through the Risk Dashboard that is produced for the AXA XL Risk and Compliance Committee on a monthly basis. The frequency of update of the exposure positions is as follows:

- Over-arching risk appetite statements (solvency, single event and liquidity) quarterly
- Risk appetite exposures:
  - Market risk quarterly
  - Credit risk monthly
  - Reserve risk semi-annually
  - Natural catastrophe exposures quarterly
  - Man-made exposures semi-annually
  - Operational risk annually

Loss exposure estimates for all event risks are derived from a combination of commercially available and internally developed models together with the judgment of management, as overseen by the Board. Actual incurred losses may vary materially from our estimates. Factors that can cause a deviation between estimated and actual incurred losses may include:

- Inaccurate assumptions of event frequency and severity;
- Inaccurate or incomplete data;

- Changing climate conditions that may add to the unpredictability of frequency and severity of natural catastrophes in certain parts of the world and create additional uncertainty as to future trends and exposures;
- Future possible increases in property values and the effects of inflation that may increase the severity of catastrophic events to levels above the modeled levels;
- Natural catastrophe models that incorporate and are critically dependent on meteorological, seismological and other earth science assumptions and related statistical relationships that may not be representative of prevailing conditions and risks, and may therefore misstate how particular events actually materialize, causing a material deviation between forecasted and actual damages associated with such events; and
- A change in the legislative, regulatory and judicial climate.

For the above and other reasons, the incidence, timing and severity of catastrophes and other event types are inherently unpredictable, and it is difficult to estimate the amount of loss any given occurrence will generate. Consequently, there is material uncertainty around our ability to measure exposures associated with individual events and combinations of events. This uncertainty can cause actual exposures and losses to deviate from those amounts estimated, which in turn can create a material adverse effect on our financial condition and results of operations and may result in substantial liquidation of investments, possibly at a loss, and outflows of cash as losses are paid.

## C.4. Investment in Assets in Accordance with the Prudent Person Principles of the Code of Conduct

In line with business objectives, market risk is accepted by the Company and managed with the objective of optimizing total return on investments subject to agreed risk constraints and other considerations. Our investments are managed and monitored by XLGIL and governed through an investment agreement and guidelines. The RM department oversee adherence to these guidelines.

XLGIL is guided by the "prudent person" principle as specified in paragraph 5.1.2 of the BMA Insurance Code of Conduct, in that the Company only invests in assets and instruments where the risks of which can properly be identified, measured, monitored, managed and controlled. Exposures to counterparty concentrations are managed through defined limits and ratings.

### C.5. Stress Testing and Sensitivity Analysis to Assess Material Risks

#### **Insurance Risk**

There is an embedded stress testing framework that is used to understand possible impacts of major risks, including underwriting and reserving risks. These impacts include the earnings, underwriting, investments, liquidity and capital implications of low frequency, high severity events. For underwriting risks the main stress test approaches used cover natural catastrophe peril exposure projection and RDS projection as outlined below.

Test type	Reason performed
Nat Cat reporting	To monitor Nat Cat exposures against risk appetite
	To monitor non-Nat Cat exposures against risk appetite and to assist in the setting of overall risk limits

Natural catastrophe exposure results and RDS exposure results are used to monitor exposure to the defined scenarios and monitor compliance with risk appetite, underwriting risk tolerances and limits. RDS are produced a minimum of twice per year to understand the Company's exposure to defined non-Nat Cat

scenarios, which have been designed by experts and cover both short and long tail lines of business and cross class event exposures. The Board is informed of results of stress tests performed via risk dashboards and the CISSA report throughout the year where discussions and challenge include whether the results fall within relevant approved risk tolerances and limits.

We examine a range of extreme events intended to stress our capital position considering the 1 in 100 underwriting risk for natural catastrophes. Following the loss implied by the largest event as at January 1, 2020, the Company remains solvent.

Following an event derived from the net exposure of the largest RDS scenario for the Company as at January 1, 2020, the Company remains solvent. A series of recovery actions have been identified to recapitalize in the event that solvency moves below internal solvency targets.

Based on the above factors considered in stress testing the underwriting limits, as per the latest Q4 2019 evaluation, no breaches of the per risk appetite limits were reported via the risk dashboard and report to the Board.

#### **Market Risk**

An embedded stress testing framework is used to understand possible impacts of major risks, including market risks. The following stress and scenario tests are used to identify risk exposures:

- Interest rate and spread sensitivities: by re-valuing current portfolio holdings assuming various changes in the level and term structure of interest rates and the level of credit spreads;
- Historical stress tests identified by RM and Group Investments covering economic, financial and political
  events and the potential impact to the investment portfolio;
- RDS aggregations; and
- Ad hoc review of enterprise risk scenarios.

As part of the stress testing process, AXA XL has developed scenarios based on the results and outcomes that manifested themselves in large historical market events. Should losses be incurred in a magnitude implied by the largest of these simulated historical events at December 31, 2019, the Company remains solvent. A series of recovery actions have been identified to recapitalize in the event that solvency moves below internal solvency targets.

The Board are informed of results of stress tests performed throughout the year including whether the results fall within relevant approved risk tolerances and limits set out in the investment guidelines. Based on the above factors considered in scenario and stress testing, all market risks at December 31, 2019 are deemed to be within risk exposure limits as reported via the Risk Dashboard and CISSA report to the Board.

#### **Credit Risk**

There is an embedded stress testing framework that is used to understand possible impacts of major risks, including credit risks. Stress tests and scenario analysis are undertaken to monitor exposure to the defined scenarios that allows monitoring of exposure to credit risks. These scenarios help to understand potential losses to ensure that the Company is prepared to withstand projected losses from these events, including ensuring that there is adequate capital, and liquidity to manage through the event and maintain the Company as a going concern. Based on the factors considered in scenario and stress testing, all credit risks are deemed to be well managed.

The Company remains solvent after considering the loss potential implied by the exposure to these scenarios at December 31, 2019. A series of recovery actions have been identified to recapitalize in the event that solvency moves below internal solvency targets.

#### Liquidity Risk

There is an embedded stress testing framework that is used to understand possible impacts of major risks, including liquidity risks. A stressed liquidity analysis report is prepared on a quarterly basis by Treasury and Risk Management, which includes the Company's own view of the stressed sources and uses of liquidity over multiple time horizons (ranging from 1 week to 12 months). Entities must maintain excess liquidity post simultaneous stresses from cashflows, capital markets and natural catastrophes over each horizon.

### **Operational Risk**

To support the identification and quantification of operational risks within the business the Company has a stress and scenario testing framework.

The stress testing includes multiple operational risk scenarios which are evaluated over multiple return periods for each scenario. The largest scenario is considered as part of the Single Event Risk Appetite Statement.

The operational scenarios are developed from the top risks assessed during the annual risk assessment process on a net assessment basis. The scenarios have multiple uses including:

- To monitor against tolerances;
- To better understand economic and reputational impact of the identified top operational risk exposures.

### **C.6. Other Material Information**

Please refer to Section A.8. Other Material Information.

## **D. Solvency Valuation**

This section provides particulars of the valuation bases, methods and assumptions on the inputs used to determine solvency.

## D.1. Valuation Bases, Assumptions and Methods used to Derive the Value of Each Asset Class

"Cash and Cash Equivalents" comprise cash on hand and demand deposits while cash equivalents are short-term, liquid investments that are readily convertible to cash and which are subject to low volatility. Cash and cash equivalents are included in the Economic Balance Sheet ("EBS") at fair value in line with IFRS with both changes in fair value and realized gains / losses netted off Statutory Economic Capital and Surplus.

"Quoted Investments" are the fair values of assets and liabilities traded on active markets are determined using quoted market prices when available. An instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis between a willing seller and a willing buyer. For financial instruments traded in active markets, quotes received from external pricing services represent consensus prices, i.e. using similar models and inputs resulting in a very limited dispersion. The fair value amounts of assets and liabilities for which fair value is determined in whole directly by reference to an active market are disclosed as level 1 in the Notes to the financial statements.

"**Unquoted Investments**" are the fair values of assets and liabilities that are not traded in an active market and are estimated using:

- external and independent pricing services; or
- valuation techniques.

Fair values of assets and liabilities that are not traded in an active market, and are mainly based on observable market data, are disclosed as level 2 financial instruments in the Notes to the Company's audited financial statements for the Year Ended December 31, 2019 (the "Financial Statement Notes").

Fair values that are mainly not based on observable market data are disclosed as level 3 financial instruments in the Financial Statement Notes.

#### No active market: use of external pricing services

External pricing services may be derived by fund asset managers in the case of non-consolidated investments in funds or brokers. To the extent possible, the Company collects quotes from external pricing providers as inputs to measure fair value. Prices received may form tight clusters or dispersed quotes which may then lead to the use of valuation techniques. The dispersion of quotes received may be an indication of the large range of assumptions used by external pricing providers given the limited number of transactions to be observed or reflect the existence of distress transactions.

#### No active market: use of valuation techniques

The objective of valuation techniques is to arrive at the price at which an orderly transaction would take place between market participants (a willing buyer and a willing seller) at the measurement date. Valuation techniques include:

- **Market approach**: the consideration of recent prices and other relevant information generated by market transactions involving substantially similar assets or liabilities;
- **Income approach**: use of discounted cash flow analysis, option pricing models, and other present value techniques to convert future amounts to a single current (i.e. discounted) amount;

 Cost approach: the consideration of amounts that would currently be required to construct or replace the service capacity of an asset.

Valuation techniques are subjective in nature and significant judgment is involved in establishing fair values. They include recent arm's length transactions between knowledgeable willing parties on similar assets if available and representative of fair value and involve various assumptions regarding the underlying price, yield curve, correlations, volatility, default rates and other factors. Unlisted equity instruments are based on cross checks using different methodologies such as discounted cash flows techniques, price earnings ratio multiples, adjusted net asset values, taking into account recent transactions on instruments which are substantially the same if concluded at arm's length between knowledgeable willing parties, if any. The use of valuation techniques and assumptions could produce different estimates of fair value. However, valuations are determined using generally accepted models (discounted cash flows, Black & Scholes models, etc.) based on quoted market prices for similar instruments or underlying data (index, credit spread, etc.) whenever such directly observable data are available, and valuations are adjusted for liquidity and credit risk.

Valuation techniques may be used when there is little observation of transaction prices as an inherent characteristic of the market, when quotes made available by external pricing providers are too dispersed or when market conditions are so dislocated that observed data cannot be used or need significant adjustments. Internal mark to model valuations are therefore normal market practices for certain assets and liabilities inherently scarcely traded or exceptional processes implemented due to specific market conditions.

#### **Use of Valuation Techniques in Dislocated Markets**

The dislocation of certain markets may be evidenced by various factors such as very large widening of bid ask spreads which may be helpful indicators in understanding whether market participants are willing to transact, wide dispersion in the prices of the small number of current transactions, varying prices over time or among market participants, inexistence of secondary markets, disappearance of primary markets, closing down of dedicated desks in financial institutions, distress and forced transactions motivated by strong needs of liquidity or other difficult financial conditions implying the necessity to dispose of assets immediately with insufficient time to market the assets to be sold, and large bulk sales to exit such markets at all costs that may involve side arrangements (such as sellers providing finance for a sale to a buyer).

In such cases, the Company uses valuation techniques including observable data whenever possible and relevant, adjusted if needed to develop the best estimate of fair value, including adequate risk premiums or develops a valuation model based on unobservable data representing estimates of assumptions that willing market participants would use when prices are not current, relevant or available without undue costs and efforts. In inactive markets, transactions may be inputs when measuring fair value, but would likely not be determinative and unobservable data may be more appropriate than observable inputs.

**Investments in and Advances to Affiliates** - The Company consolidates holdings in affiliates where it is deemed to have control under its IFRS principles.

Investments in related affiliates where the Company does not hold a majority equity interest but has the ability to exercise significant influence over operating and financial matters are valued with the equity method and to arrive at an EBS valuation. Deductions including goodwill and other intangible assets are made. Holdings where the Company has neither control nor significant influence are treated as quoted / unquoted investments as described above.

Advances to affiliates are recorded at fair value in line with IFRS. Amounts receivable or payable on account of policies of insurance or reinsurance with affiliates are not included in this line. Such amounts are included in accounts and premiums receivables and reinsurance payable lines respectively. Funds held by ceding reinsurers which are affiliates and funds held under reinsurance contracts with affiliates are also not included.

In the EBS the goodwill and intangible asset element of the participation valuation is eliminated, in accordance with the reasons given above. After the end of each period the performance of all affiliate investments are reviewed and our share of the company's change in equity is recorded each period based on the financial information received directly from the affiliate. The Company also receives their audited financial statements from affiliates when available. This valuation adjustment was \$0.0m at December 31, 2019.

When financial statements of the affiliate are not available on a timely basis to record the Company's share of income or loss for the same reporting periods as the Company, the most recently available financial statements are used. This lag in reporting is applied consistently. The Company generally records its alternative and private investment fund affiliates on a one-month and three-month lag, respectively, and its operating affiliates on a three-month lag. Significant influence is generally deemed to exist where the Company has an investment of 20% or more in the common stock of a corporation or an investment of 3% or more in closed end funds, limited partnerships, LLCs or similar investment vehicles. Significant influence is considered for other strategic investments on a case-by-case basis. Investments in participations are not subject to fair value measurement guidance as they are not considered to be fair value measured investments under IFRS or EBS. However, impairments associated with investments in affiliates that are deemed to be other-than-temporary are calculated in accordance with fair value measurement guidance and appropriate disclosures included within the financial statements during the period the losses are recorded.

**Real Estate** - Investment in real estate properties is recognized at cost. The properties' components are depreciated over their estimated useful lives, also considering their residual value if it may be reliably estimated. In case of unrealized loss over 15%, an impairment is recognized for the difference between the net book value of the investment property and the fair value of the asset based on an independent valuation. Furthermore, at the level of each reporting entity, if the cumulated amount of unrealized losses under 15% (without offsetting with unrealized gains) represents more than 10% of the cumulated net cost of real estate assets, additional impairment is booked on a line-by-line approach until the 10% threshold is reached.

**Investment Income Due and Accrued** - Investment income due and accrued is recorded at fair value in line with IFRS. Balances due in more than one year have not been discounted as this is not considered to be material.

Accounts and Premiums Receivable - Accounts and premiums receivable are recorded at fair value in line with IFRS. Premiums due but not yet received are included on this line while premiums not yet due are be included as part of premium provisions. Balances due in more than one year have not been discounted as this is not considered to be material.

**Reinsurance Balances Receivable** - Reinsurance balances receivable are recorded at fair value in line with IFRS. Losses and loss expenses recoverable are included on line 17 of the Company's EBS. Balances due in more than one year have not been discounted as this is not considered to be material.

**Funds Held by Ceding Reinsurers** - Funds held by ceding reinsurers (whether affiliate or not) are recorded at fair value in line with IFRS.

**Deferred Acquisition Costs ("DAC")** - Deferred acquisition costs, which vary with and are directly related to the acquisition of policies, consist primarily of: a) commissions paid to brokers and cedants, and b) premium-related taxes. These costs are deferred by recognizing a DAC asset which is amortized over the period during which the premiums are earned.

**Sundry Assets** - Any asset not accounted for in lines 1 to 12 and 14 of the Company's EBS is included here if it has a readily realizable value. Any other assets, prepaid and deferred expenses, goodwill and similar intangible assets shall be non-admitted assets.

**Derivatives** - Derivatives are initially recognized at fair value at purchase date and are subsequently remeasured at their fair value. Unrealized gains and losses are recognized in the statement of income unless they relate to a qualifying hedge relationship as described below. The Company designates certain derivatives as either: (i) hedging of the fair value of recognized assets or liabilities or of a firm commitment (fair value hedge); or (ii) hedging of highly probable expected future transactions (cash flow hedge); or (iii) hedging of net investments in foreign operations. The Company documents, at inception, the hedge relationship, as well as its risk management hedging objectives and strategy. The Company also documents the hedge effectiveness, both at inception and on an ongoing basis, indicating the actual or expected efficiency level of the derivatives used in hedging transactions in offsetting changes in the fair values or cash flows of hedged underlying items.

**Fair Value Hedge** - Changes in the fair value of derivatives designated and qualifying as fair value hedge are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability. Therefore, the gain or loss relating to any ineffective portion is directly recognized in the income statement.

**Cash Flow Hedge** - The effective portion of changes in the fair value of derivatives designated and qualifying as cash flow hedge is recognized in shareholders' equity. The gain or loss relating to any ineffective portion is recognized in the income statement. Cumulative gain or loss in shareholders' equity is recycled in the income statement when the hedged underlying item impacts the profit or loss for the period (for example when the hedged future transaction is recognized). When a hedging instrument reaches its maturity date or is sold, or when a hedge no longer qualifies for hedge accounting, the cumulative gains or losses in shareholders' equity are held until the initially hedged future transaction ultimately impacts the income statement.

**Net Investment Hedge** - The accounting for net investments in foreign operations hedge is similar to the accounting of cash flow hedge. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognized in shareholders' equity; the gain or loss relating to the ineffective portion is recognized in the income statement. Cumulative gains and losses in shareholders' equity impact the income statement only on disposal of the foreign operations. **Derivatives not Qualifying for Hedge Accounting** - Changes in the fair value of all other derivative instruments that do not qualify for hedge accounting are recognized in the income statement. Given IAS 39 constraints, only a few hedges are eligible to hedge accounting provisions described above. However, most of the derivatives used by the Company are purchased with a view to hedge or for example to use such instruments as an alternative to gain exposure to certain asset classes through 'synthetic positions'. The Company holds financial investments that also include embedded derivatives. Such embedded derivatives are separately recorded and measured at fair value through profit or loss if the impact is deemed material. For the statement of financial position, derivatives are presented alongside the underlying assets or liabilities for which they are used, regardless of whether these derivatives meet the criteria for hedge accounting.

All other assets categorized under sundry assets are recorded at fair value in line with IFRS.

**Deferred Tax Assets and Liabilities** - Deferred tax assets and liabilities are recognized in relation to all assets and liabilities that are recognized for solvency or tax purposes in conformity with IFRS principles adopted by the insurer. Notwithstanding above, the Company values deferred taxes, other than deferred tax assets arising from the carry-forward of unused tax credits and the carry-forward of unused tax losses, on the basis of the difference between the values ascribed to assets and liabilities recognized and valued in accordance with the requirements of the EBS and the values ascribed to assets and liabilities as recognized and valued for tax purposes.

A positive value is only ascribed to deferred tax assets where it is probable that future taxable profit will be available against which the deferred tax asset can be utilized, taking into account any legal or regulatory requirements on the time limits relating to the carry-forward of unused tax losses or the carry-forward of unused tax credits.

**Intangible Assets** - Intangible assets are assets other than financial assets that lack physical substance. Goodwill is valued at nil in the EBS. The Company's indefinite lived intangible assets consist primarily of acquired insurance and reinsurance licenses. These do not meet the definition of intangible assets under EBS and therefore eliminated. Other intangible assets are carried at their fair value where all of the following conditions are met:

- they can be sold separately
- the expected future economic benefits will flow to the company
- the value of the assets can be reliably measured.
- there is evidence of exchange transactions for the same or similar assets indicating that they are saleable in the marketplace.

The Lloyd's capacity asset of \$477 million at December 31, 2019, meets all of the above criteria and as such is recognized on the EBS.

## D.2. Valuation Bases, Assumptions and Methods used to Derive the Value of Technical Provisions

## D.2.1 Valuation Bases, Assumptions and Methods to Derive the Value of Technical Provisions

Technical Provisions are valued based on best estimate cash flows, adjusted to reflect the time value of money using risk-free discount rate term structures with appropriate illiquidity adjustments. In addition, there is a risk margin to reflect the uncertainty inherent in the underlying cash flows which is calculated using the cost of capital approach and risk-free discount rate term structures. The discount rate term structures are prescribed by the BMA for each reporting period.

The best estimate for the claims provision is calculated by using IFRS reserves as the starting point and then performing a series of adjustments:

- Unwinding of discounting permissible under IFRS (e.g. Periodic Payment Orders and Workers' Compensation);
- Incorporation of expected reinsurance counterparty defaults (bad debt);
- Incorporation or the identification of events not in data ("ENID") as appropriate;
- Incorporation of other adjustments related to the consideration of investment and operating expenses, etc.; and
- Discounting credit.

The best estimate for the premium provision is calculated by using the gross unearned premium reserve on an IFRS basis, and then incorporating a series of adjustments, including:

- Gross and ceded premiums on already obliged but yet to incept business;
- Expected future gross loss ratios;
- Reinsurance recoveries (less bad debt);
- Future Losses Occurring During (LOD) reinsurance cost covering existing incepted policies;
- Events not in data (ENID) calculated for the period as is appropriate;
- Future premiums (payables and receivables);
- Other adjustments related to the consideration of investment and operating expenses, etc.;
- Adjustments for lapses as appropriate;
- Discounting credit.

In the valuation of the non-life (re)insurance obligations within the technical provisions, the Company has used the BMA prescribed risk-free discount rate curves by currency. For the life insurance obligations, the Company has used the BMA "standard approach" to illiquidity premium adjustment to the risk-free discount rate curve, also by currency.

At December 31, 2019 and 2018, the total net Technical Provisions amounted to \$31.1billion and \$25.4 billion, respectively, comprising the following:

(U.S. dollars in thousands)	Non-Life	Life	Total
Claims Provision	28,455,580	290,609	28,746,189
Premium Provision	129,951	_	129,951
Risk Margin	2,237,833	6,872	2,244,705
Total Technical Provisions	30,823,364	297,481	31,120,845

#### As at December 31, 2018:

(U.S. dollars in thousands)	Non-Life	Life	Total
Claims Provision	22,967,345	233,423	23,190,768
Premium Provision	471,557	0	471,557
Risk Margin	1,689,586	5,355	1,694,941
Total Technical Provisions	25,118,488	238,778	25,357,266

### **D.2.2 Uncertainty/limitations Associated with the Value of the Technical Provisions**

There is an inherent uncertainty in the estimates as there is in any estimate of claim reserves. The Company expects that actual future losses will not develop exactly as projected and may potentially vary significantly from our projections as actuarial indications are subject to uncertainty from various sources, including but not limited to changes in claim reporting patterns, claim settlement patterns, judicial decisions, legislation, and general economic conditions. This uncertainty stems from several factors including lack of historical data, uncertainty with regard to claim costs, coverage interpretations and the judicial, statutory and regulatory provisions under which the claims may be ultimately resolved. Further, our projections make no provisions for extraordinary future emergence of new classes of losses or types of losses not sufficiently represented in the historical data or that are not yet quantifiable.

### **D.3.** Description of Recoverables from Reinsurance Contracts

The reinsurance recoverables for the claims provisions are sourced directly from the IFRS submissions.

Recoverables from reinsurance contracts are based on principles similar to the gross best estimate and include reinstatement premiums required to be paid to the reinsurer, and expenses in relation to the management and administration of reinsurance claims.

The balance is adjusted for counterparty credit rating based on rating agency and default statistics.

For Life business, reinsurance recoverables are calculated using the same principles as those used to calculate the gross reserves.

## D.4. Valuation bases, assumptions and methods used to derive the value of other liabilities

**Insurance and reinsurance balances payable** - Insurance and reinsurance balances payable are measured at amortized cost under IFRS and are not discounted. There is no difference under the EBS as undiscounted amortized cost is deemed a reasonable proxy for fair value, given the short-term nature of these liabilities. Reinsurance payables have been transferred to technical provisions under EBS and therefore there is no impact on capital for this adjustment (apart from an immaterial amount due to the discounting of reinsurance premium payables within technical provisions).

**Deposit Liabilities** - Contracts entered into by the Company that are not deemed to transfer significant underwriting and/or timing risk are accounted for as deposits, whereby liabilities are initially recorded at an

amount equal to the assets received. Deposit liabilities are measured at fair value less an adjustment for own credit risk. The Company determined the estimated fair value of the deposit liabilities by assuming a discount rate equal to the appropriate U.S. Treasury rate plus 50.0 basis points.

The Company uses a portfolio rate of return of equivalent duration to the liabilities in determining risk transfer. An initial accretion rate is established based on actuarial estimates whereby the deposit liability is increased to the estimated amount payable over the term of the contract. The deposit accretion rate is the rate of return required to fund expected future payment obligations (this is equivalent to the "best estimate" of future cash flows), which are determined actuarially based upon the nature of the underlying indemnifiable losses. Accretion of the liability is recorded as interest expense. The Company periodically reassesses the estimated ultimate liability. Any changes to this liability are reflected as adjustments to interest expense to reflect the cumulative effect of the period the contract has been in force, and by an adjustment to the future accretion rate of the liability over the remaining estimated contract term.

**Pension benefit obligations** - Under both IFRS and EBS the pension benefit obligations are measured as the excess of the projected benefit obligation over the plan assets. This is considered a reasonable proxy for fair value, particularly given the immateriality of the liability (just 0.1% of total EBS liabilities).

**Derivative liabilities** - Derivative liabilities are measured at fair value under both IFRS and EBS. The difference between the IFRS and the EBS basis relates to a Life contract that is classed as a derivative under IFRS but included within Life TPs under EBS. There is an equal and opposite adjustment to derivative assets and therefore the net impact on capital is nil.

**Payables (trade, not insurance)** - Payables (trade, not insurance) are held are held at amortized cost under both IFRS and EBS given that this is deemed a reasonable proxy for fair value given the short-term nature of this liability.

**Contingent liabilities** - Contingent liabilities are recognized as liabilities in the EBS and valued based on the expected present value of future cash-flows required to settle the contingent liability over the lifetime of that contingent liability, using the basic risk-free interest rate.

Where the present value of the contingent liability cannot be determined because the timing of likely scenarios cannot be reliably estimated, the amount of the liability should be recorded at its undiscounted value. In coming up with the expected values we take into account both a profit element and risk premium required by market participants. For cases in which the contingent liability has asymmetrical outcomes, the valuation of the contingent liability accounts for a range of possible outcomes. This may be accomplished through option pricing models or models that consider multiple outcomes.

**Contractual Liabilities Other Than Technical Provisions** - All contractual liabilities are recognized on the EBS. Contractual liabilities are valued consistent with GAAP. In cases where the GAAP principles do not require fair value, we value the contractual liabilities using the EBS valuation hierarchy.

Where the Authority has issued a direction under sections 6C or 56 of the Insurance Act to effectively allow an Insurer to treat a contractual liability as capital in its Statutory Financial Returns, rather than as a liability as GAAP would dictate, then a similar treatment may be adopted for the EBS.

**Current tax liabilities or assets** - Current tax liabilities or assets are measured at the amount expected to be paid to or recovered from the taxation authorities, using the tax rates that have been enacted or substantively enacted by the end of the reporting period.

**Funds Held Under Reinsurance Contracts** - Funds withheld liability net of reinsurance recoveries relates to the retrocession of the majority of the Group's Life business. Further information on this arrangement is found in the Future Policy Benefit Reserves note in the Company's IFRS financial statements for the year ended December 31, 2019. The reason for the valuation difference is that the reinsurance recovery related to the retrocession contract is higher under EBS compared to IFRS (and therefore the net funds withheld liability is lower under EBS).

## **D.5. Other Material Information**

For the year ended December 31, 2019, there is no other material information regarding solvency valuation required to be disclosed for purposes of this Financial Condition Report.			

## E. Capital Management

This section provides particulars regarding an assessment of capital needs and regulatory capital requirements.

### E.1. Eligible Capital

## **E.1.1.** Capital Management Policy and Process for Capital Needs, how Capital is Managed and Material Changes During the Period

The Company has an overarching capital management process to ensure an appropriate level and form of capital. The Company's capital position is benchmarked against its projected risk exposures to ensure that it is adequate to support planned business operations as well as certain stressed loss events. The form of the capital is designed to provide a balance between security, flexibility and liquidity.

In addition, the Company ensures that it meets the appropriate levels / standards as defined under the Insurance Act using the economic balance sheet framework to derive the Company's statutory economic capital and surplus, its enhanced capital requirement and its target capital levels as defined therein. There are appropriate levels of oversight from the Board, Risk and Compliance, Finance and AXA XL Treasury to ensure appropriate capital levels are managed and maintained.

## E.1.2. Eligible Capital Categorized by Tiers in Accordance with the Eligible Capital Rules

(U.S. dollars in thousands)	
Tier 1	11,320,198
Tier 2	615,683
Tier 3	-
Total	11,935,881

The Tier 1 capital comprises fully paid common shares and the contributed surplus or share premium thereon. The Tier 2 capital is the difference between encumbered assets for policyholder obligations and policyholder obligations.

# E.1.3. Eligible Capital Categorized by Tiers in Accordance with the Eligible Capital Rules used to meet the Enhanced Capital Requirement (ECR) and the Minimum Margin of Solvency (MSM) Requirements of the Insurance Act

(U.S. dollars in thousands)	Limits	MSM	ECR	Minimum Margin of Solvency	Enhanced Capital Requirement
Tier 1	Min	80%	60%	11,320,198	11,320,198
Tier 2	Max	25%	66.67%	615,683	615,683
Tier 3	Max		17.65%	-	-
Total				11,935,881	11,935,881

### E.1.4. Confirmation of Eligible Capital that is Subject to Transitional Arrangements

None

## **E.1.5.** Identification of Any Factors Affecting Encumbrances Affecting the Availability and Transferability of Capital to Meet The ECR

The capital needed to meet the ECR is available and transferable.

## **E.1.6.** Identification of Ancillary Capital Instruments that Have Been Approved by the Authority

None

## **E.1.7. Identification of Differences in Shareholders Equity as Stated in the Financial Statements Versus the Available Statutory Capital and Surplus**

The starting point to determine available statutory capital and surplus is to prepare the Company balance sheet on an Economic Balance Sheet ("EBS") basis. The EBS balance sheet is derived from the IFRS balance sheet by making adjustments to reflect the EBS basis of assets and liabilities. This EBS then provides the available capital and surplus which is then categorized into the three ECR tiers. There are restrictions on the amount of Tier 2 and Tier 3 capital which can be used to meet the ECR, as well as the minimum solvency margin ("MSM").

The IFRS Consolidated Total Shareholders' Equity and the solvency valuation of the excess of the assets over liabilities is set out below. The adjustments are documented in Section D covering valuation of assets and liabilities.

IFRS Consolidated Total Shareholders' Equity	\$13,240,801
Less: Goodwill & Intangible assets	(2,092,827)
Less: Adjustments for Technical provision and Risk Margin under EBS rules	1,151,773
Less: Adjustment for DAC	(1,245,371)
Less: Other net adjustments	881,505
Statutory Consolidated Total Shareholder's Equity	11,935,881

Subsequent to the Company's June 16, 2020 submission of the FCR to the BMA, a misstatement was identified in the "Adjustment for DAC", understating the Statutory Consolidated Total Shareholder's Equity at December 31, 2019 by \$650 million. The above table reflects the corrected adjustment and corrected Statutory Consolidated Total Shareholder's Equity at December 31, 2019.

### **E.2. Regulatory Capital Requirements**

### E.2.1. ECR And MSM at the End of the Reporting Period

The Company's Minimum Margin of Solvency and Enhanced Capital Requirements as at December 31, 2019 are as follows:

	Amount	Ratio
Minimum Margin of Solvency	2,028,289	588%
Enhanced Capital Requirement	7,595,537	157%

### E.2.2. Identification of Any Non-Compliance with the MSM and the ECR

The Company has met both the MSM and ECR requirements during the year.

## **E.2.3.** A Description of the Amount and Circumstances Surrounding the Non-Compliance, the Remedial Measures and their Effectiveness

**Not Applicable** 

## **E.2.4.** Where the Non-Compliance is Not Resolved, A Description of The Amount of The Non-Compliance

Not applicable

### E.3. Approved Internal Capital Model

Not applicable

## E.3.1. Description of The Purpose and Scope of the Business and Risk Areas Where the Internal Model is Used

Not applicable

## E.3.2. Where A Partial Internal Model Is Used, A Description of The Integration with The BSCR Model

Not applicable

### E.3.3. Description of Methods Used in The Internal Model to Calculate the ECR

Not applicable

### E.3.4. Description of Aggregation Methodologies and Diversification Effects

Not applicable

## E.3.5. Description of The Main Differences in The Methods and Assumptions Used for The Risk Areas in The Internal Model Versus the BSCR Model

Not applicable

## **E.4.** Description of The Nature and Suitability of The Data Used in The Internal Model

Not applicable

## E.5. Description of The Purpose and Scope of the Business and Risk Areas Where the Internal Model is Used

For the year ended December 31, 2019, there is no other material information regarding capital management required to be disclosed for purposes of this Financial Condition Report.

### F. Subsequent Events

COVID-2019 Outbreak: Since December 2019, a significant number of cases associated with the Coronavirus, now called COVID-19 by the World Health Organization (WHO), have been reported worldwide. Initially reported in the province of Hubei in the People's Republic of China, it has spread across other countries, resulting in reported infections and deaths in numerous countries, including South Korea, Iran, Italy, Spain, France, the United Kingdom and the United States, and new cases and fatalities are reported daily. Furthermore, it is currently not possible to know or predict the extent to which the current levels of reported cases reflect the actual transmission of the virus within populations, and accordingly the scale of the pandemic may be significantly larger than what is presently recorded. The spread of COVID-19 has resulted globally in governmental authorities imposing quarantines and travel restrictions of varying scope; led to significant disruptions in the global travel and hospitality industries, and in global trade and supply chains more broadly; resulted in decreased economic activity and lowered estimates for future economic growth; created severe strains on local, national and supra-national medical and healthcare systems and institutions; and caused global financial markets to experience significant volatility and the worst downturn since the 2008 financial crisis.

AXA XL together with the AXA Group has established plans to address how it will manage the effects of the outbreak, and assess disruptions and other risks to its operations. These include the protection of employees, sustaining our services to clients and other stakeholders and ensuring effective processes are in place to communicate and execute such plans. XL Bermuda Ltd is closely monitoring its exposure, including (i) the operational impact on its business, (ii) the consequences of a deterioration in macroeconomic conditions or of a slowdown in the flow of people, goods and services, especially on new business volumes, (iii) the extent of insurance coverage impacted and (iv) change in asset prices and financial conditions (including interest rates).

**Appendix 01:** AXA XL Structure Chart 2019 Q4

**Appendix 02:** XL Bermuda Ltd IFRS Consolidated Audited Financial Statements as at December 31, 2019