



AXA XL are a recognised lead market for delegated authority business offering access to our wide product suite, backed by the financial strength of AXA Group that clients can count on.

We offer an experienced team of underwriting, claims and governance experts to work in partnership with you to help grow your business.

With our broad product range we can work with you to blend innovative solutions that will enable you to stand out from the competition. This is a key element of our payer to partner objective and part of the AXA XL difference.

# What we look for in our Coverholder partners

- Niche specialism either by trade or geography
- Distinctive and unique selling points
- Access to different Distribution channels
- Complementary offering to our existing business and partnerships
- Robust controls and governance

### Coverage

Our coverage varies by line of business, but we aim to provide comprehensive solutions tailored to specific trades and sectors. Using the capabilities of the wider AXA group we look to differentiate our coverages with a complementary range of additional services that create value.

We offer a wide range of bespoke solutions and examples of our schemes range from:

- Alternative therapists;
- Non-standard properties;
- Specialist sports & activities;
- Niche trades & contractors;
- Healthcare vaccine transportation

"Together we have grown and developed our products to remain relevant to our clients' needs"



#### Why choose AXA XL?

- Variety of underwriting platforms incorporating Lloyd's of London and Company markets
- Over 30 years of working in partnership with Coverholders offering delegated authority solutions
- Broad product offering
- Proven track record for delivering creative partnerships that grow with your businesses
- Designated underwriter and claims contacts
- Bespoke wordings
- Technical and Actuarial support with wording and product developments
- Access to a range of additional internal and external specialists to help you stand out
- All our products are backed by the financial strength of AXA Group that clients can count on

#### Typical information required

Information to assess a delegated authority does vary, but will include:

- Comprehensive business plan
- Background and experience of key individuals
- Market analysis and opportunity
- Product description
- Premium and loss projections
- Limits and commission requested
- Historical statistics
- Production source



## **Contact us**



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