



Product Governance Review

Fair Value Assessment – Specialty - Sports and Leisure

Specialty - Sports and Leisure

Fair Value Assessment – Product Overview

Product Overview

AXA XL's Sports & Leisure product develops comprehensive insurance solutions tailored to the specific needs of many types of Sports and Leisure businesses. Coverage provided include:

- Property: Material damage, business interruption, glass, money and assault, loss of license, frozen food and fidelity
- Liability: Employers, public, products, directors and officers and professional Errors and Omissions (E&O)
- Personal Accident: Permanent total disability, temporary total and partial disability, accidental death, personal accident, medical expenses, hospital cash benefits and repatriation benefits

Please note that the above provides an overview of the common cover across the products within this product group. The additional components per product have been considered as part of this review.

See detailed Target Market Statement for detail on the range of customers the product is designed for as well as the groups of customers for whom the product is not appropriate and will not provide the intended value.

Fair Value Assessment Outcome: Specialty - Sports and Leisure

Key findings

Year Fair Value Assessment Completed

2024

Fair Value Assessment Outcome

AXA XL has conducted a comprehensive review of this product against the specified metrics, considering whether the insurance product remains consistent with the needs of the identified target market and whether the intended distribution strategy remains appropriate. The review has determined that this product continues to provide fair value in compliance with the FCA's Product Intervention and Product Governance Sourcebook (PROD). This product will therefore be monitored as per BAU and reviewed again in 12 months as per PROD 4.2.34 requirement to undertake regular product reviews.

- **Claims Repudiation Rate**
- **Claims Complaints as a % of Total Claims**
- **Policy Cancellation Frequency**
- **Gross Loss Ratio**
- **Total Acquisition Ratio**

Our approach to this product review has utilised data and MI readily available to AXA XL to conduct a quantitative analysis. Additionally, we have also performed a qualitative review. As a distributor, you may wish to consider metrics you hold in conjunction with this assessment.

On conducting your own review, where issues are identified that are not identified within this review, please notify us so we can consider the impact on the product in our capacity as carrier.

Other factors which may be relevant to distributors

n/a