Canada Leadership







Renato Rodrigues
CEO, Country Manager, AXA XL - Canada

Named CEO, Country Manager of AXA XL Canada in 2020, Renato Rodrigues is responsible for driving the expansion of AXA XL's Insurance business in the country. He has more than 20 years experience leading international commercial insurance across the Americas. Over the past seven years, he served as Country Manager for AXA XL Brazil and, most recently, as the company's regional leader for insurance in Latin America. He previously held leadership roles at Liberty and Chubb in Brazil and the United States. In April 2016, Renato was named one of LatAm Insurance Review's 50 prominent professionals in the Latin American insurance market. In August 2016 Renato was named "CEO of the Year" by *LatAm Insurance Review* magazine. While COVID delayed his relocation from Brazil to Canada for a few months, Renato is currently based in Toronto where he oversees the company's three other regional offices in Calgary, Montreal and Vancouver.



<u>Judy Faber</u> Chief Operating Officer & Client Management, Canada

Judy Faber is the Chief Operating Officer and Head of Client Management, with 30 years combined technical knowledge and experience in Underwriting, Claims and Client Management. In addition to her combined industry experience, Judy's collaboration with clients, brokers and internal teams has resulted in successfully providing effective solutions and focused servicing to our AXA XL clients.

Judy is a graduate of the University of Toronto and CIP designate with the Insurance Institute of Canada.



<u>Jonathan Ashall</u> Senior Vice President, Head of Distribution

As Head of Distribution for Canada, Jon is responsible for client engagement, broker distribution, delegated authority and alternative risk for AXA XL in Canada. In this role, Jon works with brokers and clients to provide solutions for their risks, including traditional and emerging risks such as climate.

Prior to joining AXA XL, Jon served as Senior Vice President and National Director at a multinational brokerage where he led placement for property and casualty for Eastern Canada and several industry practice groups. Jon has also founded and led executive risk practice groups at two multinational brokerages. He has extensive experience in managing general agents, most recently as a co-founder and Chief Underwriting Officer for a cyber fintech.

Jon is a graduate of McGill University, where he obtained a joint honours business degree in Economics and Finance. He has also obtained his Chartered Insurance Professional designation.



<u>Jennifer Arezes</u> Head of Property Lines, Canada

As Head of Property Lines for AXA XL Canada, Jennifer is responsible for AXA XL's Property, Equipment Breakdown, Energy and Construction business across Canada. She leads a team of experts focused on delivering tailored property coverage, innovative solutions and personalized service to meet the global and domestic property insurance needs of Canadian customers.

Prior to joining AXA XL, Jennifer was Head of Property for a large multi-national insurer. She has twenty years of industry experience focusing on property underwriting across a wide range of complex global risks.







<u>Liana Martire</u> Head of Casualty Lines, Canada

As the Head of Casualty and Environmental for AXA XL Canada, Liana leads a team of ten underwriters focused on providing customized insurance solutions in general liability, umbrella/excess, auto and environmental risks.

With over 30 years of experience in commercial insurance, Liana began her career at a large multinational insurer before joining AXA XL and predecessor companies where she has held numerous leadership positions.

Liana is a graduate of Seneca College, and has obtained her Certified Insurance Professional and Canadian Risk Management designations from the Insurance Institute of Canada.



<u>James Lee</u> Senior Vice President, Head of Professional Lines, Canada

As Head of Professional Lines, Canada, James leads a team of experts offering insurance solutions for Cyber, Errors and Omissions, Design Professional, and Director's and Officers risks.

James has been in the commercial underwriting field for over 20 years, holding various leadership positions along the way. His focus is always on developing relationships and finding innovative solutions for his clients' insurance needs.

James completed his Juris Doctor (JD) from the University of Windsor, Faculty of Law, and holds a Bachelor's degree (Hons) from the University of Toronto.



Alex Barker Head of Specialty Lines, Canada

As Head of Specialty Lines for Canada, Alex is responsible for managing a diverse underwriting portfolio, including Aviation, Fine Art and Specie, Political Risk, Credit, Bond and Marine. He brings the required bespoke and entrepreneurial approach to these niche business lines, delivering tailored risk solutions to the industries and clients served.

Alex has worked in the specialty lines business for 15 years. The first half of his career in the London market, before moving to Canada, and the North American market. Alex has experience as both an underwriter and broker, giving him a broad perspective of clients and broker needs. A member of the America's Underwriting Extended Leadership Team, he provides guidance and insight to the overall AXA XL America's Leadership. Alex holds a Master's Degree from the University of Manchester, England, and is an Associate of the Chartered Insurance Institute.



<u>Sandra Lee</u> Head of Claims, Canada

As Head of Claims for Canada, Sandra has oversight for all claims activity across Property and Casualty, Specialty and Professional lines in the country. She brings two decades of experience across casualty litigation management, claims adjusting and commercial liability claims. Her focus is on collaborating with the local claims team to ensure delivery of exceptional claims service to our valued clients.

Sandra holds a B.A. in Criminology from Carlton University as well as the Canadian Risk Management Designation (CRM) from University of Toronto and the Chartered Insurance Professional Certification (CIP) from the Insurance Institute of Ontario.







Chris Gates Vice President, Engineering Leader, Canada

As Engineering Leader for Canada, Chris is responsible for all property risk engineering activities in Canada and Northeast US, which includes overseeing our field work, assisting internal/external clients and supporting underwriting growth.

Chris has been in the risk engineering field for over 30 years, holding various leadership positions along the way including Regional Risk Manager for the American Red Cross. His focus is always on developing relationships and helping clients improve their property risk management portfolio.

Chris holds a B.S. in Engineering from the University of Buffalo and the designation of Certified Fire Protection Specialist.



Rajiv Joshi **Head of Construction, Canada**

As the Head of Construction for Canada, Rajiv leads a team of underwriters focused on providing customized insurance solutions in Builders Risk, Construction Casualty (including Wrap Up Liability) and Contractor's Professional and Pollution Liability for our Construction clients – Owners as well as General and Specialty Trade Contractors.

With over 30 years of experience in Construction insurance, Rajiv has worked with some of the leading insurers across the world in Canada, the Middle East and India where he has led multidisciplinary teams. He has also taught Insurance related subjects at the Insurance Institutes in Canada, Saudi Arabia and India.

Rajiv has an undergraduate degree in Economics and also has a Master's degree in Business Economics from the University of Delhi in India. In addition, he has a FCIP and CRM designation from Canada, an ACII from the UK, a Fellowship from the Insurance Institute of India, and a Construction Risk Insurance Specialist designation from the IRMI in the USA.



Access our Appetite Guide

Learn about our Canadian insurance solutions for business risk



Visit Fast Fast Forward

Our thought leadership platform with cutting-edge articles on risk

The information contained herein is intended for informational purposes only. Insurance coverage in any particular case will depend upon the type of policy in effect, the terms, conditions and exclusions in any such policy, and the facts of each unique situation. No representation is made that any specific insurance coverage would apply in the circumstances outlined herein. Please refer to the individual policy forms for specific coverage details.

AXA XL is a division of AXA Group providing products and services through three business groups: AXA XL Insurance, AXA XL Reinsurance and AXA XL Risk Consulting. In Canada, insurance coverages are underwritten by XL Specialty Insurance Company - Canadian Branch. Coverages may also be underwritten by Lloyd's Syndicate #2003. Coverages underwritten by Lloyd's Syndicate #2003 are placed on behalf of the member of Syndicate #2003 by Catlin Canada Inc. Lloyd's ratings are independent of AXA Group. Not all of the insurers do business in all jurisdictions nor is coverage available in all jurisdictions. Information accurate as of June 2022.